

HOW TO DO BUSINESS GUIDE HEARTLAND NATIONAL



Website: www.heartlandagent.com

Customer Service phone number: 866-916-7971

New Business Fax: 800-506-8295

New Business Mailing Address:

PO Box 2878

Salt Lake City, UT. 841110

New Business Overnight:

Heartland National Life

299 South Main St. #1100

Salt Lake City, UT. 84110-2878

First Time Logging in: Follow instructions from your Welcome Letter from Heartland.

To Submit Business through E-app:

1. Log into heartlandagent.com
2. Hover mouse over "Support".
3. Click on "Medicare Supplement E-app".
4. Click on Run Quote under "Medicare Supplement".
5. When quote comes up, click on "Apply Now" on the far right.

To Check Commissions:

1. Hover mouse over "Support" tab at top of page.
2. Click on "Commissions Payments" to see EFT payments.
3. To see commissions, you will need password.

Senior Marketing Specialists

801 Gray Oak Drive, Columbia, MO 65201 | (800) 689-2800 | www.smsteam.net

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To Check Business:

1. Hover mouse over "Support".
2. Click on "Policy Inquiry" to check on a policy.
3. Or click on "Pending Apps" to check status of an application.
4. Click on tap "All Pending", to see all pending apps.

Additional information: Heartland will have a new agent portal coming April 1st, 2020!

For questions please call Senior Marketing Specialists at 800-689-2800.

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