Great Southern Life

Medicare Supplement

Application Packet

Agents: When filling out applications, be sure to include your client's email address. This will allow us to better service your clients' policies.

Included in this packet:

- Medicare Supplement Insurance Application
- Florida Agent Certification
- Medicare Supplement Replacement Notice
- Bank Draft Authorization
- Important Consumer Notices
- Guaranteed Issue Eligibility Disclosure
- Producer Statement
- Premium Worksheet
- Outline of Coverage
- Rate Guide
- Fax Transmittal

Additional forms that may be required:

- Choosing a MediGap Policy: A Guide to Health Insurance for People with Medicare – *Must be left with applicant at the point of sale for all states.*

GREAT SOUTHERN LIFE INSURANCE COMPANY

Home Office: Dallas, Texas • Medicare Supplement Administrative Office: PO BOX 10812, Clearwater, FL 33757-8812

For Use in Florida
18-247-8-FL (01/21)

Medicare Supplement
Application Transmittal Form

18-247-11

GREAT SOUTHERN LIFE INSURANCE COMPANY

Fax applications and New Business documents ONLY to: 855.864.8526

Important:

- Only applications paying the initial premium by bank draft are eligible to be faxed.
- **DO NOT** collect premium with an application that is being faxed.
- All applications submitted with this form must be written by the same agent.
- Please use one transmittal per application unless submitting companions. Companions should be faxed in together.
- Do not mail in applications/forms once you have faxed them, original copies should be maintained in case of fax transmission problems.
- It is important to include phone/fax number below.
- **DO NOT** submit Pre-Underwriting Issues through the fax number above (2nd applications, replacement forms, or other additional documents).

Forms Sequence:

1. Application *(include Application Addendum, if applicable)*
2. Producer Statement
3. Health Information Authorization
4. Replacement Notice *(if applicable)*
5. Other state-specific required forms *(if applicable)*
6. Guaranteed Issue documentation *(if applicable)*
7. Signed Bank Draft Authorization

PLEASE PRINT LEGIBLY

Agent Name		Agent Code
Agent Phone Number	Agent Fax Number	Total No. of Pages Faxed (including this cover sheet):

Applicant Name	Plan Applied For	Initial Premium Amount to be drafted or charged *(include policy fee)*

All application questions should be directed to the Underwriting Department at 877.212.2346.

Application for

Medicare Supplement Insurance GFL5510 (12/18)

GREAT SOUTHERN LIFE INSURANCE COMPANY

☐ New Business ☐ Coverage Change ☐ Reinstatement

Part I – Personal Information

Title: ☐ Mr. ☐ Mrs. ☐ Miss ☐ Ms. ☐ Other_____

Last Name	First Name	MI	Gender ☐ Male ☐ Female

Street Address

City	State	ZIP

Birthdate (mm/dd/yyyy)	Age	Social Security Number

Medicare ID Number	Requested Start Date (if other than the Application Date) _____ (mm/dd/yyyy)

Daytime Phone	Evening Phone	Mobile Phone

Email Address

Part II – Plan Selection

☐ A ☐ F ☐ G ☐ N

☐ F – High Deductible

Tobacco Use:

Within the past 12 months, have you used tobacco products in any form? ..... ☐ Yes ☐ No

Part III – Eligibility

State law allows a 6-month open enrollment period beginning with the first day of the first month in which you are both: (1) age 65 or older or (2) eligible for Medicare due to Disability or End Stage Renal Disease and (3) enrolled in Medicare Part B. *If you are a qualified open enrollee, you may apply for and receive any Medicare Supplement Plan available from us.*

1. Are you covered under Medicare Part A? ..... ☐ Yes ☐ No
   a. If **Yes**, what is your Part A start date? _____/_____/_____
   b. If **No**, what is your eligibility date? _____/_____/_____
2. Are you covered under Medicare Part B? ..... ☐ Yes ☐ No
   a. If **Yes**, what is your Part B start date? _____/_____/_____
   b. If **No**, what is your eligibility date? _____/_____/_____
3. Have you enrolled in Medicare Part B more than once? ..... ☐ Yes ☐ No
4. Did you turn 65 in the last 6 months? ..... ☐ Yes ☐ No
5. Are you applying to have coverage effective under age 65 due to Disability or End Stage Renal Disease? ..... ☐ Yes ☐ No
   If **Yes**, check the box that applies: ☐ Disability or ☐ End Stage Renal Disease

Part IV – Medicare & Insurance Information

If you lost or are losing other health insurance coverage and received a notice from your prior insurer saying you are eligible for guaranteed issue of a Medicare Supplement insurance policy or certificate, or that you had certain rights to buy such a policy or certificate, you may be guaranteed acceptance in one or more of our Medicare Supplement plans. Please include a copy of the notice from your prior insurer with this Application. *Please mark **Yes** or **No** below with an "X", to the best of your knowledge.*

PLEASE ANSWER ALL QUESTIONS

1. Are you applying during a guaranteed issue period? *(If **Yes**, please attach proof of eligibility.)* ☐ Yes ☐ No

2. Are you covered for Medical Assistance through the state Medicaid program? ☐ Yes ☐ No
   *NOTE TO APPLICANT: If you are participating in a "Spend Down Program" and have not met your "Share of the Cost", please answer **No** to this question.*
   a. Will Medicaid pay your premiums for this Medicare Supplement policy? ☐ Yes ☐ No
   b. Do you receive any benefits from Medicaid, OTHER THAN payments toward your Part B premium? ☐ Yes ☐ No

3. a. If you had coverage from any Medicare Plan other than Original Medicare within the past 63 days (for example, a Medicare Advantage plan, or a Medicare HMO or PPO), fill in your *"Start"* and *"End Date"* dates below. If you are still covered under this plan, leave *"End Date"* blank.
   Start Date _____/_____/_____ End Date _____/_____/_____ (mm/dd/yyyy)
   b. If you are still covered under the Medicare plan, do you intend to replace your current coverage with this new Medicare Supplement policy? *(If **Yes**, complete Replacement Notice.)* ☐ Yes ☐ No
   If so, with what company?_____
   Policy Number: _____
   Telephone Number: _____ What plan do you have? _____
   (i) Was this your first time in this type of Medicare Plan? ☐ Yes ☐ No
   (ii) Did you drop a Medicare Supplement policy or certificate to enroll in the Medicare Plan? ☐ Yes ☐ No

4. Do you have another Medicare Supplement policy or certificate in force? ☐ Yes ☐ No
   a. If so, with what company?_____
   Policy or Certificate Number: _____
   Telephone Number: _____ What plan do you have? _____
   b. If so, do you intend to replace your current Medicare Supplement policy or certificate with this policy?
   *(If **Yes**, complete Replacement Notice.)* ☐ Yes ☐ No

5. Have you had coverage under any other health insurance within the past 63 days? *(For example, an employer, union, or individual plan.)* ☐ Yes ☐ No
   a. If so, with what company?_____
   (i) What kind of policy and plan number? _____
   (ii) What are your dates of coverage under the policy?
   Start Date ___/___/___ End Date___/___/____ *(mm/dd/yyyy)*

Part V – General Information

1. You do not need more than one Medicare Supplement policy or certificate.
2. If you purchase this policy, you may want to evaluate your existing health coverage and decide if you need multiple coverages.
3. You may be eligible for benefits under Medicaid and may not need a Medicare Supplement policy or certificate.
4. If, after purchasing this policy, you become eligible for Medicaid, the benefits and premiums under your Medicare Supplement policy can be suspended, if requested, during your entitlement to benefits under Medicaid for 24 months. You must request this suspension within 90 days of becoming eligible for Medicaid. Upon receipt of your request, we will return to you that portion of the premium attributable to the period of your Medicaid eligibility, subject to an adjustment for paid claims. If you are no longer entitled to Medicaid, your suspended Medicare Supplement policy or, if that is no longer available, a substantially equivalent policy will be reinstituted, effective as of the date of termination of Medicaid, if requested within 90 days of losing your Medicaid eligibility. If the Medicare Supplement policy provided coverage for outpatient prescription drugs and you enrolled in Medicare Part D while your policy was suspended, the reinstituted policy will not have outpatient prescription drug coverage, but will otherwise be substantially equivalent to your coverage before the date of suspension.
5. If you are eligible for, and have enrolled in a Medicare Supplement policy or certificate by reason of disability and you later become covered by an employer or union based group health plan, the benefits and premiums under your Medicare Supplement policy or certificate can be suspended, if requested, while you are covered under the employer or union based group health plan. If you suspend your Medicare Supplement policy or certificate under these circumstances, and later lose your employer or union based group health plan, your suspended Medicare Supplement policy or certificate or, if that is no longer available, a substantially equivalent policy or certificate, will be reinstituted if requested within 90 days of losing your employer or union based group health plan. If the Medicare Supplement policy or certificate provided coverage for outpatient prescription drugs and you enrolled in Medicare Part D while your policy or certificate was suspended, the reinstituted policy or certificate will not have outpatient prescription drug coverage, but will otherwise be substantially equivalent to your coverage before the date of suspension.
6. Counseling services may be available in your state to provide advice concerning your purchase of Medicare Supplement insurance and concerning medical assistance through the state Medicaid Program, including benefits as a Qualified Medicare Beneficiary (QMB) and a Specified Low Income Medicare Beneficiary (SLMB).

Part VI – Premium Payment & Administration

Initial Premium:	$ _____	
One-Time Policy Fee:	$ 25.00	Premium Mode/Method: ☐ Monthly Bank Draft ☐ Annual Direct Bill
Total Initial Premium:	$ _____	

Part VII – Medical Questions

Do not answer any health questions if you are in an open enrollment or guaranteed issue period. Please see Part III and Part IV for an explanation of open enrollment/guaranteed issue period information.

NOTICE TO APPLICANT: These questions and answers are limited to conditions or diseases which could be supported by your medical history and records. Please answer all of the following questions. Please verify the accuracy and completeness of the medical information on this application. Incomplete or false information on this application could jeopardize future claims. If you answer **YES** to any of the following questions 2-14, you are **not** eligible for coverage.

1. Height _____ft. _____ in. Weight _____lbs.
2. Are you currently or within the past 6 months been:
   a. Hospitalized, bedridden, confined to a wheelchair or require the use of a motorized mobility aid? ☐ Yes ☐ No
   b. Residing in a nursing home or assisted living facility, or other professional care facility? ☐ Yes ☐ No
   c. Receiving home health care? ☐ Yes ☐ No
   d. Receiving assistance with Activities of Daily Living including eating, bathing, toileting or dressing? ☐ Yes ☐ No
   e. Diagnosed or treated by a licensed physician for a Terminal Illness? (A Terminal Illness is a medical condition that is reasonably expected to result in the Insured's death within 12 months or less.) ☐ Yes ☐ No

Part VII – Medical Questions *(continued)*

3. Do you currently receive care or treatment that requires administration of medications or physical therapy **in a medical facility** or by a licensed member of the medical profession, including: joint injections to alleviate pain, infusions or for pain to joints, spine or other areas of the body, biologics, infusions, or treatments for chronic illness that must be administered by a licensed practitioner (excluding b12 injections)? ☐ Yes ☐ No
4. Do you currently have an implanted cardiac defibrillator? ☐ Yes ☐ No
5. Have you ever been diagnosed with, advised or treated by a member of the medical profession for:
   a. Pulmonary Hypertension (excluding common high blood pressure), Emphysema, chronic obstructive pulmonary disease (COPD), or other chronic respiratory disorders (excluding seasonal asthma) or, do you require the use of supplemental oxygen at any time of the day or night? (excluding CPAP and BiPAP for sleep apnea)? ☐ Yes ☐ No
   b. Parkinson's disease, systemic lupus, myasthenia gravis, muscular dystrophy, or amyotrophic lateral sclerosis (ALS), Multiple Sclerosis, osteoporosis **with fractures**, cirrhosis, or chronic hepatitis or liver failure? ☐ Yes ☐ No
   c. Alzheimer's disease, senile dementia, or any other cognitive or memory disorder? ☐ Yes ☐ No
   d. Chronic kidney disease, kidney failure, renal insufficiency or kidney disease requiring dialysis? ☐ Yes ☐ No
6. Have you ever been advised by a licensed member of the medical profession:
   a. that surgery, including cataract surgery, may be required within the next 12 months? ☐ Yes ☐ No
   b. to have surgery, medical test, treatment or therapy (including physical therapy) that has not yet been performed, or are you currently receiving therapy or treatment or awaiting test results? ☐ Yes ☐ No
   c. to have an organ transplant or have you ever had an organ transplant? ☐ Yes ☐ No
7. Have you ever been tested positive for exposure to the HIV infection or been diagnosed as having ARC or AIDS caused by the HIV infection or other sickness or condition derived from such infection? ☐ Yes ☐ No
8. Have you ever had an amputation **NOT** caused by an injury or accident? ☐ Yes ☐ No
9. Have you ever been diagnosed with, received care or treatment for, or been advised by a licensed member of the medical profession to seek treatment for Diabetes in any form or been advised to take medication of any kind to reduce or control your blood sugar **in addition to:**
   a. Requiring more than 50 units of insulin daily? ☐ Yes ☐ No
   b. Ever being diagnosed by a licensed member of the medical profession with Coronary Artery Disease, Neuropathy, amputation, peripheral artery disease, heart disorder or disease, Stroke, Transient Ischemic Attack (TIA) kidney disease or insufficiency, CHF, Vascular Disease, Heart Valve Disease, Heart Rhythm Disturbances or Retinopathy? ☐ Yes ☐ No
   c. Ever being diagnosed by a licensed member of the medical profession with Hypertension (High Blood Pressure) which has required hospitalization; or has, within the past 12 months, required you to take more than three (3) medications for hypertension or been diagnosed as not well controlled by a licensed member of the medical profession? ☐ Yes ☐ No
10. Within the past 2 years, have you been diagnosed with, advised, or treated by a licensed member of the medical profession for Cancer, metastasis, brain tumor, Lymphoma, Melanoma (including Merkel Cell, Melanoma and Squamous Cell, but **not** including basal cell cancer of the skin), Alcoholism, Drug Abuse or been advised by a licensed member of the medical profession to reduce alcohol intake? ☐ Yes ☐ No
11. In the past 2 years, have you been diagnosed with, advised or treated by a licensed member of the medical profession for any mental or nervous disorder requiring hospitalization? ☐ Yes ☐ No
12. Within the past 2 years, have you:
   a. been advised by a licensed member of the medical profession to have a joint replacement not yet completed? ☐ Yes ☐ No
   b. had a joint replacement from which you are not completely recovered? ☐ Yes ☐ No
   c. been treated by a licensed member of the medical profession for rheumatoid arthritis or crippling or disabling arthritis? ☐ Yes ☐ No

Part VII – Medical Questions *(continued)*

13. Within the past 2 years, have you been diagnosed with, advised or treated by a licensed member of the medical profession for:
    a. Heart attack? ☐ Yes ☐ No
    b. Stroke or TIA (Transient Ischemic Attack or "Mini Stroke")? ☐ Yes ☐ No
    c. Bypass or Stent placement in **any** artery? ☐ Yes ☐ No
    d. Initial installation of a Pacemaker? ☐ Yes ☐ No
    e. Initial diagnosis of Atrial Fibrillation or undergone Ablation procedure? ☐ Yes ☐ No
    f. Heart Valve Surgery for repair or replacement? ☐ Yes ☐ No
    g. Pulmonary Embolism? ☐ Yes ☐ No
    h. Congestive Heart Failure, enlarged heart or Cardiomyopathy? ☐ Yes ☐ No

14. Within the past 2 years, have you received an initial diagnosis by a licensed member of the medical profession, or begun treatment for Coronary Artery Disease (CAD), Cerebrovascular Disease (CVD) or Peripheral Vascular Disease (PVD)? *(Answer **"No"** if treatment began prior to the last 2 years and for which you remain on medication prescribed by a licensed member of the medical profession and/or you have been told by a licensed member of the medical profession that you maintain good control.)* ☐ Yes ☐ No

Part VIII – Other Health Insurance Policies or Certificates

Listed below are all other health insurance policies or certificates I, the Agent, have (a) sold to the Applicant which are still in force; (b) sold to the Applicant in the last 5 years which are no longer in force.

Company	Type of Policy	Effective Date	In force
			☐ Yes ☐ No
			☐ Yes ☐ No
			☐ Yes ☐ No

Part IX – Agreement & Acknowledgment

This Authorization complies with the HIPAA Privacy Rule

You agree to provide your personal health information to Great Southern Life Insurance Company (Great Southern Life) and its agents, and to allow Great Southern Life to access your protected health information from other resources so that it and its affiliates may evaluate your insurability and make a coverage or issuance determination. Information regarding your insurability will be treated as confidential. Great Southern Life, is a member of MIB, Inc. (MIB). Great Southern Life, or its reinsurers, may make a brief report to MIB, which operates an information exchange on behalf of its members. If you apply to another member company for life or health insurance coverage, or a claim for benefits is submitted to such a company, MIB may supply such company with the information in its file. Great Southern Life or its reinsurers may also release your protected health information to other insurance companies to whom you may apply for life or health insurance, or to whom a claim for benefits may be submitted. It is Great Southern Life's practice to prohibit third parties who lawfully receive nonpublic health information from redisclosing or reusing the disclosed information. You may request to see the information kept in your MIB file. You may also contact MIB and seek correction of any errors in your file.

Your authorization permits any insurance or reinsurance company, health plan, licensed medical physician, health care professional, hospital, clinic, laboratory, pharmacy, pharmacy benefit manager, records custodians, other medical or medical related facility, or other health care provider that has provided services, treatment or payment to you or on your behalf, within the past 10 years ("Your Providers"), or any clearing house, consumer reporting agency, or MIB , to disclose your entire medical record and any other protected health information, concerning you to Great Southern Life or its reinsurers employees and representatives. This includes information on the diagnosis or treatment of Human Immunodeficiency Virus (HIV) infection and sexually transmitted diseases. This includes information on the diagnosis and treatment of mental illness and the use of alcohol, drugs, and nicotine products, but excludes psychotherapy notes and excludes information related to genetic tests or genetic services (except to pay a claim related to such tests or services).

Part IX – Agreement & Acknowledgment *(continued)*

By your signature below, you acknowledge that any agreements you have made to restrict your protected health information do not apply to this Authorization and you instruct any physician, health care professional, hospital, clinic, medical facility, or other health care provider to release and disclose your entire medical record without restriction.

Your protected health information is to be disclosed under this Authorization so that Great Southern Life may (1) underwrite your application for coverage, make eligibility, risk rating, policy issuance and enrollment determination; (2) obtain reinsurance; (3) administer claims and determine or fulfill their responsibility for coverage and provision for benefits; (4) administer coverage; and (5) market other affiliated company insurance products to you.

By your execution of this Authorization, you agree that Great Southern Life may disclose your protected health information and the details of your medical history used in the underwriting, declination or approval of your application for coverage and may disclose specific information to the sales agent listed on this application.

This Authorization shall remain in force for 24 months following the date of your signature below, and a copy of this Authorization is as valid as the original. This Authorization may be revoked by sending a written request for revocation to Great Southern Life at PO Box 410288, Kansas City, MO 64141-00288, Attention: Legal Department; however, a revocation is not effective to the extent that any of Your Providers has relied on this Authorization. Any information that is disclosed pursuant to this Authorization may be redisclosed and no longer covered by federal rules governing privacy and confidentially of health information.

Your Providers may not refuse to provide treatment or payment for health care services if you refuse to sign this Authorization. If you refuse to sign this Authorization to release your complete medical record, Great Southern Life may not be able to process your application.

I wish to apply for Medicare supplement insurance coverage. I acknowledge that I have received or been given access to review: (a) an Outline of Coverage for the coverage applied for, and (b) a "Guide to Health Insurance for People with Medicare."

I AUTHORIZE the Company to act on electronic and/or telephonic information from all parties specified in this application. This authorization may be revoked by sending written notice to Great Southern Life at its Medicare Supplement Administrative Office address. The absence of this authorization constitutes a rejection of this authorization.

I FULLY UNDERSTAND the questions contained in this Application. To the best of my knowledge and belief, the answers I provided are true and complete. Statements made in this application are representations and not warranties. I understand Great Southern Life may conduct a telephone interview with me regarding the answers. I understand and agree the coverage applied for will not take effect until issued by Great Southern Life, and that the agent is not authorized to extend, waive or change any terms, conditions or provisions of the coverage.

Any person who knowingly and with intent to injure, defraud, or deceive any insurer files a statement of claim or an application containing any false, incomplete, or misleading information is guilty of a felony of the third degree.

Send policy to: ☐ Applicant ☐ Agent

_____
Signed at (City and State)

_____ _____
Applicant's Signature Application Date

_____ _____
Agent's Signature Agent # / FL Agent #

_____ _____
Agent's Name (printed) Agent Phone

Florida

Agent Certification GFL8558

GREAT SOUTHERN LIFE INSURANCE COMPANY

I, The Undersigned Insurance Agent Certify:

That, I have taken an application for Policy Form Number _____ offered by Great Southern Life Insurance Company, to_____.

That, I have explained the provisions of the Policy being applied for, including specifically, all the different benefits, exceptions and limitations of the plan.

That, I am a licensed agent of this insurance company and have given a company receipt for an initial premium in the Amount of $_____, which has been paid to me by: ☐ check ☐ money order ☐ bank draft.

That, I have clearly explained that the benefits of this plan are a supplement to any benefits that the applicant may be entitled to receive from the Medicare Program of the Federal Government.

That, I have not made any representation to the applicant that there is any endorsement whatsoever by the Social Security Administration or the Health Care Financing Administration of the Federal Government in connection with this insurance policy being applied for.

_____ _____
Signature of Agent Date

_____ _____
Name of Agency Phone No.

_____
Address of Agent or Agency

I, The Undersigned Applicant, Have Received a Copy of This Form:

_____ _____
Signature of Applicant Date

Florida

Agent Certification GFL8558

GREAT SOUTHERN LIFE INSURANCE COMPANY

I, The Undersigned Insurance Agent Certify:

That, I have taken an application for Policy Form Number _____ offered by Great Southern Life Insurance Company, to_____.

That, I have explained the provisions of the Policy being applied for, including specifically, all the different benefits, exceptions and limitations of the plan.

That, I am a licensed agent of this insurance company and have given a company receipt for an initial premium in the Amount of $_____, which has been paid to me by: ☐ check ☐ money order ☐ bank draft.

That, I have clearly explained that the benefits of this plan are a supplement to any benefits that the applicant may be entitled to receive from the Medicare Program of the Federal Government.

That, I have not made any representation to the applicant that there is any endorsement whatsoever by the Social Security Administration or the Health Care Financing Administration of the Federal Government in connection with this insurance policy being applied for.

_____ _____
Signature of Agent Date

_____ _____
Name of Agency Phone No.

_____
Address of Agent or Agency

I, The Undersigned Applicant, Have Received a Copy of This Form:

_____ _____
Signature of Applicant Date

Medicare Supplement

Replacement Notice GFL8550

GREAT SOUTHERN LIFE INSURANCE COMPANY

AMERICO

Principal Administrative Office: 301 W 11th St, Kansas City, MO 64105

NOTICE TO APPLICANT REGARDING REPLACEMENT OF MEDICARE SUPPLEMENT INSURANCE OR MEDICARE ADVANTAGE.

According to your application, you intend to terminate existing Medicare supplement or Medicare Advantage insurance and replace it with the enclosed Medicare Supplement coverage issued by Great Southern Life Insurance Company. Your new policy will provide thirty (30) days within which you may decide, without cost, whether you desire to keep the policy.

You should review this new coverage carefully. Compare it with all accident and sickness coverage you now have. If, after due consideration, you find that purchase of this Medicare supplement coverage is a wise decision, you should terminate your present Medicare supplement or Medicare Advantage coverage. You should evaluate the need for other accident and sickness coverage you have that may duplicate this policy.

Statement to Applicant by Issuer - _____

Agent, Broker or other Representative

I have reviewed your current medical or health insurance coverage. To the best of my knowledge, this Medicare supplement policy will not duplicate your existing Medicare supplement or, if applicable, Medicare Advantage coverage because you intend to terminate your existing Medicare supplement coverage or leave your Medicare Advantage plan. The replacement policy is being purchased for the following reason(s) *(check one):*

- ☐ Additional benefits.
- ☐ No change in benefits, but lower premiums.
- ☐ Fewer benefits and lower premiums.
- ☐ My plan has outpatient prescription drug coverage and I am enrolling in Part D.
- ☐ Disenrollment from a Medicare Advantage plan. Please explain reason for disenrollment.
- ☐ Other (*please specify*):_____

1. State law provides that your replacement coverage may not contain new waiting periods, elimination periods, or probationary periods. We will waive any time periods applicable to waiting periods, elimination periods or probationary periods in your new coverage for similar benefits to the extent such time was spent under your original coverage.
2. If you still wish to terminate your present policy and replace it with new coverage, be certain to truthfully and completely answer all questions on the application concerning your medical and health history, if any. Failure to include all material medical information on an application may provide a basis for the company to deny any future claims and to refund your premium as though your policy had never been in force. After the application has been completed and before you sign it, review it carefully to be certain that all information has been properly recorded.

Do not cancel your present policy until you have received your new policy and are sure you want to keep it.

_____ _____

Signature of Agent, Broker, or Other Representative | Typed Name of Issuer, Agent or Broker

_____

Typed Address of Issuer, Agent, or Broker

_____ _____

Applicant's Signature | Date

Medicare Supplement
Replacement Notice GFL8550

GREAT SOUTHERN LIFE INSURANCE COMPANY

Principal Administrative Office: 301 W 11th St, Kansas City, MO 64105

NOTICE TO APPLICANT REGARDING REPLACEMENT OF MEDICARE SUPPLEMENT INSURANCE OR MEDICARE ADVANTAGE.

According to your application, you intend to terminate existing Medicare supplement or Medicare Advantage insurance and replace it with the enclosed Medicare Supplement coverage issued by Great Southern Life Insurance Company. Your new policy will provide thirty (30) days within which you may decide, without cost, whether you desire to keep the policy.

You should review this new coverage carefully. Compare it with all accident and sickness coverage you now have. If, after due consideration, you find that purchase of this Medicare supplement coverage is a wise decision, you should terminate your present Medicare supplement or Medicare Advantage coverage. You should evaluate the need for other accident and sickness coverage you have that may duplicate this policy.

Statement to Applicant by Issuer - _____

Agent, Broker or other Representative

I have reviewed your current medical or health insurance coverage. To the best of my knowledge, this Medicare supplement policy will not duplicate your existing Medicare supplement or, if applicable, Medicare Advantage coverage because you intend to terminate your existing Medicare supplement coverage or leave your Medicare Advantage plan. The replacement policy is being purchased for the following reason(s) *(check one):*

- ☐ Additional benefits.
- ☐ No change in benefits, but lower premiums.
- ☐ Fewer benefits and lower premiums.
- ☐ My plan has outpatient prescription drug coverage and I am enrolling in Part D.
- ☐ Disenrollment from a Medicare Advantage plan. Please explain reason for disenrollment.
- ☐ Other (*please specify*):_____

1. State law provides that your replacement coverage may not contain new waiting periods, elimination periods, or probationary periods. We will waive any time periods applicable to waiting periods, elimination periods or probationary periods in your new coverage for similar benefits to the extent such time was spent under your original coverage.
2. If you still wish to terminate your present policy and replace it with new coverage, be certain to truthfully and completely answer all questions on the application concerning your medical and health history, if any. Failure to include all material medical information on an application may provide a basis for the company to deny any future claims and to refund your premium as though your policy had never been in force. After the application has been completed and before you sign it, review it carefully to be certain that all information has been properly recorded.

Do not cancel your present policy until you have received your new policy and are sure you want to keep it.

_____ _____

Signature of Agent, Broker, or Other Representative | Typed Name of Issuer, Agent or Broker

_____

Typed Address of Issuer, Agent, or Broker

_____ _____

Applicant's Signature | Date

Bank Draft Authorization for

Medicare Supplement

18-247-10 (11/18)

GREAT SOUTHERN LIFE INSURANCE COMPANY

Policy Number *(if known)*:	**Insured:**

Please indicate below when you would like your account drafted. Many of our customers have requested the option to pay their premiums on the same day they receive Social Security or SSI payments. The options below allow you to select the date that best fits your needs. You may select any option regardless of whether or not you receive Social Security or SSI payments.

Part I – Select one of the following date options

Initial Premium Payment (choose one)

- ☐ Same as subsequent payment date selected below, on or after the requested Effective Date
- ☐ On the Policy Issue Date
- ☐ Paid by enclosed check

Subsequent Premium Payments (choose one)

- ☐ 1st day of the Month
- ☐ 3rd day of the Month
- ☐ 2nd Wednesday of the Month
- ☐ 3rd Wednesday of the Month
- ☐ 4th Wednesday of the Month

Note: *If one of the dates above falls on a weekend or holiday, deduction will be on* ***prior*** *business day.*

☐ Other, please specify a day of the month from 1 to 28 _____ *(**Note:** if this date falls on a weekend or holiday, deduction will be on **next** business day that falls between the 1st and 28th)*

Part II – Select one of the following payment options

☐ Checking ☐ Savings Branch/Bank Name: _____

Routing Number | | | | | | | | | |

Account Number | | | | | | | | | | | | |

☐ Check here if this is a business account

To ensure accuracy, please include a voided check or deposit slip.

Part III – Complete name and address as shown on account

Accountholder Name: _____

Address (include City, State, and ZIP): _____

Part IV – Sign and Date

As a convenience to me, I hereby request and authorize the banking institution below (the "Bank") to pay and charge to my account drafts on my account by and payable to the order of the company who issued or assumed the policy listed below (the "Company") administering my insurance policy provided there are sufficient collected funds in said account to pay the same upon presentation. I agree that the Bank's rights in respect to such draft shall be the same as if it were a check drawn on the bank and signed personally by me. **This authorization will remain in effect until revoked by me or the Company. Notifications should be sent to PO BOX 10812, Clearwater, FL 33757-8812. The toll-free number is 877.212.2346 and the customer service fax number is 816.701.2534.** I agree that the Bank shall be fully protected in honoring any such draft. I further agree that if any such draft be dishonored, whether with or without cause and whether intentionally or inadvertently, the Bank shall be under no liability whatsoever. Should any draft not be honored by the Bank upon presentation, I understand that this method of payment may be terminated.

I understand that Great Southern Life Insurance Company requires a 5 business day advance notice to set up, change, or discontinue my bank draft information. I also understand that my insurance policy may lapse if said draft is returned unpaid by my Bank, or if I discontinue payments, prior to receiving confirmation of draft processing from the Company. ***Please keep a copy of this authorization with your banking records.***

_____ _____

Signature Date

Important
Consumer Notices GAA8394-MS (01/17)

GREAT SOUTHERN LIFE INSURANCE COMPANY

INFORMATION PRACTICES NOTICE

THIS NOTIFICATION MUST BE DELIVERED TO THE PROPOSED INSURED WHEN THE APPLICATION IS COMPLETED.

Thank you for your application. This notice is given to you at the time you apply for insurance to tell you about the kinds of information we may obtain in connection with your application. We rely primarily on information provided by you. We may also collect information from others, such as medical professionals who have treated you, hospitals, other insurance companies, and consumer reporting agencies. In certain limited situations, we are allowed by law to disclose necessary items of personal information to third parties without your specific authorization. You have a right of access and correction with respect to this information. You have the right to receive, in writing, the specific reason for an adverse underwriting decision. If you wish a more detailed explanation of our information practices, please write us at: Great Southern Life Insurance Company, PO BOX 410288, Kansas City, MO 64141-0288, Attention: Underwriting/New Business Department. Any requests to correct, amend or alter will be responded to within 30 days. Within a seven year timeframe, information that is corrected will be provided to any person who is designated by the requesting party and who may have received the information in the prior two years. Any statement of disagreement made by a requesting party will be filed and made available to those reviewing it in the future.

MIB, INC. PRE-NOTICE

Information regarding your insurability will be treated as confidential. However, Great Southern Life Insurance Company or its reinsurers may make a brief report to the MIB, Inc. formerly known as Medical Information Bureau, a nonprofit membership organization of life insurance companies operating as an information exchange for its members. If you apply to another MIB member company for life or health insurance or a claim is submitted to such a company, upon request the MIB will supply the company with the information it has in its file.

Upon receipt of a request from you, the MIB, Inc., will arrange disclosure of any information it has in your file. Please contact MIB at 866.692.6901 (TTY 866.346.3642). If you question the accuracy of information in the file, you may contact the MIB and seek a correction in accordance with the procedures in the Fair Credit Reporting Act. The MIB's information office address is 50 Braintree Hill Park, Suite 400, Braintree, MA 02184-8734. The Company or its reinsurers may release information in its file to its reinsurers and to other life and health insurance companies to whom you apply for insurance or to whom a claim is submitted. Information for consumers about MIB may be obtained on its website at www.mib.com.

Disclosure

Guaranteed Issue Eligibility GFL8564

GREAT SOUTHERN LIFE INSURANCE COMPANY

The following are definitions of the categories of individuals who are eligible for Guaranteed Issue under the Balanced Budget Act of 1997:

- Enrolled under an employee welfare benefit plan that provides health benefits that supplement the benefits under Medicare; and the plan terminates, or the plan ceases to provide at least the minimum benefits as provided under a Medicare Supplement Plan A as defined in subsection 690-156.0085(1), F.A.C., of the supplemental health benefits to the individual, or the individual is enrolled under an employee welfare benefit plan that is primary to Medicare and the plan terminates, or the plan ceases to provide health benefits to the individual because the individual leaves the plan *(eligible for Plans A or F)*; or
- Enrolled in a Medicare Advantage plan or Program of All-Inclusive Care for the Elderly (PACE) and the organization's certification or plan is terminated or the following circumstances apply
  1. The certification of the organization or plan under this part has been terminated;
  2. The Organization has terminated or otherwise discontinued providing the plan in the area in which the individual resides;
  3. The individual is no longer eligible to elect the plan because of a change in the individuals place of residence or other change in circumstances specified by the Secretary, but not including termination of the individual's enrollment on the basis described in Section 1851(g)(3)(B), of the federal Social Security Act which is hereby incorporated by reference, (where the individual has not paid premiums on a timely basis or has engaged in disruptive behavior as specified in standards under Section 11856, which is hereby incorporated by reference), or the plan is terminated for all individuals within a residence area;
  4. The individual demonstrates, in accordance with guidelines established by the Secretary, that:
     a. The origination offering the plan substantially violated a material provision of the organization's contract under this part in relation to the individual, including the failure to provide an enrollee on a timely basis medically necessary care for which benefits are available under the plan or the failure to provide such covered care in accordance with applicable quality standards; or
     b. The organization, or agent or other entity acting on the organization's behalf, materially misrepresented the plan's provisions in marketing the plan to the individual; or
  5. The individual meets such other exceptional conditions as the Secretary may provide.
- Enrolled in a Medicare risk contract, health care prepayment plan, cost contract or Medicare Select plan, or similar organization, and the organization's certification or plan is terminated or the same circumstances that would permit discontinuance of an individual's election of coverage as shown in the bullet above, a change in residence of the individual, the plan is terminated within a residence area, the organization substantially violated a material policy provision, or a material misrepresentation was made to the individual *(eligible for Plans A or F)*; or
- Enrolled in a Medicare Supplement policy and coverage discontinues due to insolvency, substantial violation of a material policy provision, or material misrepresentation *(eligible for Plans A or F)*; or
- Enrolled under a Medicare Supplement policy, terminates and enrolls for the first time in a Medicare Advantage, a risk or cost contract, or a Medicare Select plan, a PACE provider, and then terminates coverage within 12 months of enrollment *(eligible for the same Plan you terminated with us, or, if that Plan is no longer available, Plans A or F)*; or Upon *first* becoming eligible for benefits under Part A at age 65, enrolls in a Medicare Advantage or PACE provider and then disenrolls within 12 months *(eligible for all plans available from us)*; or
- Enrolled in a Medicare Part D Plan during the initial Part D enrollment period while enrolled under a Medicare Supplement policy that covers outpatient prescription drugs and terminate the Medicare Supplement policy *(eligible for Plans A or F)*.

Documentation of these events must be submitted with the Application.

You must apply within 63 days of the date of termination of previous coverage in order to qualify as an eligible person.

Agent
Statement
GFL5510-AS

GREAT SOUTHERN LIFE INSURANCE COMPANY

All questions must be completed

1. Did you meet with the Applicant in person? ☐ Yes ☐ No
2. Did you complete this Application over the phone? ☐ Yes ☐ No
3. State the name and relationship of any other person present when this Application was taken:

   Name:_____ Relationship to Applicant:_____
4. Did you review the Application for correctness and any omissions? ☐ Yes ☐ No
5. Did the Applicant review the Application for correctness and any omissions? ☐ Yes ☐ No
6. Are you related to the Proposed Insured? ☐ Yes ☐ No

   If **Yes**, provide relationship:_____

Replacement Information

7. Does the applicant have any existing Medicare Supplement coverage? ☐ Yes ☐ No
   *(If **Yes**, complete the replacement notice and submit with the application. Application and replacement notice must be dated the same day.)*

I hereby certify that I have personally asked each question on this application to the applicant, that I have truly and accurately recorded on the application the information supplied by him/her, and that I have no reason to believe that the information provided is inaccurate or incomplete.

Print Agent's Name	Agent's Signature	Agent Number / FL Agent #	% Commission Split
	X		
	X		

Medicare Supplement
Premium Worksheet

18-247-9-FL

GREAT SOUTHERN LIFE INSURANCE COMPANY

Eligibility: Using the height and weight chart on the right, Find the applicant's height and look across the row to find the applicant's weight. If the weight is in the Decline column, the applicant is not eligible for coverage at this time.

	Applicant 1	Applicant 2	Premium Example
1. Medicare Supplement Insurance Plan			Plan F
2. Applicant's Age at Effective Date of Coverage			67
3. Applicant's ZIP Code			33801
4. Premium *Write in the Medicare Supplement plan's premium from the Outline of Coverage provided based on age, ZIP Code, and desired premium mode.*			$212.23

	Decline	Standard	Decline
Height	Weight	Weight	Weight
4' 6"	< 71	71 – 128	129 +
4' 7"	< 74	74 – 133	134 +
4' 8"	< 76	76 – 138	139 +
4' 9"	< 79	79 – 143	144 +
4' 10"	< 82	82 – 148	149 +
4' 11"	< 85	85 – 153	154 +
5' 0"	< 88	88 – 158	159 +
5' 1"	< 90	90 – 164	165 +
5' 2"	< 93	93 – 169	170 +
5' 3"	< 96	96 – 175	176 +
5' 4"	< 100	100 – 180	181 +
5' 5"	< 103	103 – 186	187 +
5' 6"	< 106	106 – 192	193 +
5' 7"	< 109	109 – 197	198 +
5' 8"	< 112	112 – 203	204 +
5' 9"	< 116	116 – 209	210 +
5' 10"	< 119	119 – 216	217 +
5' 11"	< 122	122 – 222	223 +
6' 0"	< 126	126 – 228	229 +
6' 1"	< 129	129 – 234	235 +
6' 2"	< 133	133 – 241	242 +
6' 3"	< 137	137 – 248	249 +
6' 4"	< 140	140 – 254	255 +
6' 5"	< 144	144 – 261	262 +
6' 6"	< 148	148 – 268	269 +
6' 7"	< 151	151 – 275	276 +
6' 8"	< 155	155 – 282	283 +
6' 9"	< 159	159 – 289	290 +
6' 10"	< 163	163 – 296	297 +
6' 11"	< 167	167 – 303	304 +
7' 0"	< 171	171 – 311	312 +
7' 1"	< 175	175 – 318	319 +
7' 2"	< 179	179 – 326	327 +
7' 3"	< 184	184 – 333	334 +
7' 4"	< 188	188 – 341	342 +

GREAT SOUTHERN LIFE INSURANCE COMPANY
Outline of Coverage
Medicare Supplement Benefit Plans A, F, G, and N

Benefit Chart of Medicare Supplement Plans sold on or after January 1, 2021

NOTICE TO BUYER: The policy may not cover all costs with medical care incurred by the buyer during the period of coverage. The buyer is advised to review carefully all policy limitations.

	Plans Available to All Applicants								Medicare first eligible before 2020 only†	
Benefits	**A**	**B**	**D**	**G/G[1]**	**K**	**L**	**M**	**N**	**C**	**F[1]**
Medicare Part A coinsurance and hospital coverage (up to an additional 365 days after Medicare benefits are used up)	√	√	√	√	√	√	√	√	√	√
Medicare Part B coinsurance or copayment	√	√	√	√	50%	75%	√	√ copays apply[3]	√	√
Blood (first three pints)	√	√	√	√	50%	75%	√	√	√	√
Part A hospice care coinsurance or copayment	√	√	√	√	50%	75%	√	√	√	√
Skilled nursing facility coinsurance			√	√	50%	75%	√	√	√	√
Medicare Part A deductible		√	√	√	50%	75%	50%	√	√	√
Medicare Part B deductible									√	√
Medicare Part B excess charges				√						√
Foreign travel emergency (up to plan limits)			√	√			√	√	√	√
Out-of-pocket limit in 2021					**$6,220[2]**	**$3,110[2]**				

Note: A √ means 100% of the benefit is paid. †**Only applicants first eligible for Medicare before January 1, 2020, may purchase Plans C, F, and High Deductible F.** This chart shows the benefits included in each of the standard Medicare supplement plans. Some plans may not be available. Every Company must make Plan A Available.

[1] Plans F and G also have a high deductible option which require first paying a plan deductible of $2,370 before the plan begins to pay. Once the plan deductible is met, the plan pays 100% of covered services for the rest of the calendar year. High deductible Plans F and G do not cover the separate foreign travel emergency deductible. High deductible Plan G does not cover Medicare Part B deductible. However, high deductible plans F and G count your payment of the Medicare Part B deductible toward meeting the plan deductible.

[2] Plans K and L pay 100% of covered services for the rest of the calendar year once you meet the out-of-pocket yearly limit.

[3] Plans N pays 100% of the Part B coinsurance, except for a copayment of up to $20 for some office visits and up to a $50 copayment for emergency room visits that do not result in an inpatient admission.

Monthly Rates by Plan – Florida
Zip Codes: All Zip Codes that start with 320-321, 323-327, 338-339, 341-342, 344, 347
Non-Tobacco Rates

Issue Age	Plan A		HD Plan F*		Plan F*		Plan G		Plan N	
	Female	Male	Female	Male	Female	Male	Female	Male	Female	Male
0-64	636.20	699.81	252.67	277.93	776.71	854.39	658.32	724.15	538.07	591.87
65	164.58	181.04	65.36	71.90	200.93	221.02	177.96	195.76	139.19	153.11
66	164.58	181.04	65.36	71.90	200.93	221.02	177.96	195.76	139.19	153.11
67	164.58	181.04	65.36	71.90	200.93	221.02	177.96	195.76	139.19	153.11
68	164.58	181.04	65.36	71.90	200.93	221.02	177.96	195.76	139.19	153.11
69	168.27	185.11	66.83	73.52	205.45	225.99	177.96	195.76	142.32	156.56
70	171.98	189.17	68.30	75.14	209.96	230.96	177.96	195.76	145.45	160.00
71	175.68	193.24	69.77	76.74	214.49	235.94	181.80	199.97	148.59	163.45
72	179.38	197.32	71.24	78.36	219.00	240.90	185.62	204.18	151.72	166.88
73	184.04	202.45	73.09	80.41	224.69	247.17	190.45	209.49	155.66	171.22
74	188.71	207.58	74.94	82.44	230.39	253.43	195.27	214.80	159.60	175.56
75	193.37	212.71	76.80	84.48	236.09	259.70	200.10	220.10	163.54	179.91
76	198.04	217.84	78.65	86.52	241.78	265.95	204.93	225.42	167.49	184.24
77	202.69	222.97	80.50	88.55	247.47	272.21	209.75	230.73	171.44	188.58
78	207.57	228.32	82.44	90.68	253.41	278.75	214.78	236.26	175.55	193.10
79	212.43	233.67	84.37	92.80	259.35	285.28	219.82	241.80	179.67	197.63
80	217.30	239.03	86.30	94.93	265.29	291.82	224.86	247.34	183.78	202.15
81	222.16	244.37	88.23	97.05	271.23	298.35	229.89	252.87	187.90	206.68
82	227.03	249.73	90.16	99.18	277.17	304.88	234.92	258.41	192.01	211.20
83	232.47	255.72	92.33	101.56	283.82	312.21	240.56	264.61	196.61	216.28
84	237.92	261.72	94.49	103.94	290.48	319.52	246.20	270.82	201.23	221.35
85	243.37	267.71	96.65	106.32	297.13	326.84	251.83	277.02	205.84	226.41
86	248.82	273.70	98.82	108.70	303.77	334.15	257.47	283.22	210.44	231.49
87	254.26	279.69	100.98	111.08	310.42	341.47	263.11	289.42	215.05	236.55
88	259.84	285.82	103.19	113.51	317.23	348.95	268.88	295.76	219.76	241.74
89	265.53	292.08	105.45	116.00	324.17	356.59	274.76	302.24	224.58	247.03
90	271.34	298.47	107.76	118.54	331.27	364.40	280.78	308.86	229.49	252.44
91	277.28	305.00	110.12	121.13	338.53	372.37	286.92	315.62	234.51	257.97
92	283.35	311.69	112.54	123.79	345.93	380.53	293.21	322.53	239.65	263.62
93	289.56	318.51	115.00	126.50	353.52	388.86	299.62	329.59	244.90	269.38
94	295.90	325.49	117.51	129.27	361.25	397.38	306.19	336.81	250.26	275.28
95	302.38	332.62	120.09	132.09	369.17	406.08	312.90	344.19	255.74	281.32
96	302.38	332.62	120.09	132.09	369.17	406.08	312.90	344.19	255.74	281.32
97	302.38	332.62	120.09	132.09	369.17	406.08	312.90	344.19	255.74	281.32
98	302.38	332.62	120.09	132.09	369.17	406.08	312.90	344.19	255.74	281.32
99	302.38	332.62	120.09	132.09	369.17	406.08	312.90	344.19	255.74	281.32

Annual Rates by Plan – Florida
Zip Codes: All Zip Codes that start with 320-321, 323-327, 338-339, 341-342, 344, 347
Non-Tobacco Rates

Issue Age	Plan A		HD Plan F*		Plan F*		Plan G		Plan N	
	Female	Male	Female	Male	Female	Male	Female	Male	Female	Male
0-64	7,634.29	8,397.72	3,031.95	3,335.18	9,320.55	10,252.61	7,899.85	8,689.83	6,456.84	7,102.49
65	1,974.94	2,172.43	784.35	862.79	2,411.18	2,652.29	2,135.54	2,349.10	1,670.34	1,837.37
66	1,974.94	2,172.43	784.35	862.79	2,411.18	2,652.29	2,135.54	2,349.10	1,670.34	1,837.37
67	1,974.94	2,172.43	784.35	862.79	2,411.18	2,652.29	2,135.54	2,349.10	1,670.34	1,837.37
68	1,974.94	2,172.43	784.35	862.79	2,411.18	2,652.29	2,135.54	2,349.10	1,670.34	1,837.37
69	2,019.35	2,221.28	801.99	882.19	2,465.38	2,711.91	2,135.54	2,349.10	1,707.89	1,878.68
70	2,063.75	2,270.13	819.62	901.58	2,519.60	2,771.55	2,135.54	2,349.10	1,745.45	1,919.99
71	2,108.15	2,318.97	837.25	920.98	2,573.80	2,831.18	2,181.49	2,399.64	1,783.00	1,961.30
72	2,152.56	2,367.81	854.88	940.38	2,628.02	2,890.81	2,227.44	2,450.17	1,820.56	2,002.61
73	2,208.52	2,429.37	877.11	964.83	2,696.34	2,965.97	2,285.36	2,513.88	1,867.89	2,054.68
74	2,264.49	2,490.94	899.34	989.28	2,764.67	3,041.14	2,343.27	2,577.58	1,915.23	2,106.75
75	2,320.46	2,552.50	921.56	1,013.73	2,832.99	3,116.30	2,401.17	2,641.29	1,962.57	2,158.81
76	2,376.42	2,614.06	943.80	1,038.17	2,901.32	3,191.45	2,459.10	2,705.00	2,009.89	2,210.89
77	2,432.39	2,675.64	966.03	1,062.62	2,969.65	3,266.61	2,517.00	2,768.71	2,057.23	2,262.96
78	2,490.77	2,739.85	989.20	1,088.13	3,040.92	3,345.02	2,577.41	2,835.14	2,106.60	2,317.26
79	2,549.13	2,804.05	1,012.39	1,113.63	3,112.20	3,423.42	2,637.81	2,901.59	2,155.98	2,371.57
80	2,607.52	2,868.26	1,035.58	1,139.13	3,183.46	3,501.81	2,698.22	2,968.05	2,205.35	2,425.89
81	2,665.90	2,932.48	1,058.76	1,164.64	3,254.73	3,580.22	2,758.63	3,034.50	2,254.73	2,480.20
82	2,724.27	2,996.70	1,081.94	1,190.14	3,326.01	3,658.61	2,819.04	3,100.94	2,304.09	2,534.51
83	2,789.65	3,068.63	1,107.92	1,218.70	3,405.83	3,746.41	2,886.70	3,175.36	2,359.40	2,595.34
84	2,855.03	3,140.54	1,133.88	1,247.27	3,485.66	3,834.23	2,954.36	3,249.80	2,414.70	2,656.16
85	2,920.42	3,212.46	1,159.84	1,275.84	3,565.49	3,922.03	3,022.01	3,324.22	2,469.99	2,716.99
86	2,985.80	3,284.39	1,185.82	1,304.39	3,645.31	4,009.85	3,089.67	3,398.64	2,525.29	2,777.82
87	3,051.18	3,356.31	1,211.78	1,332.96	3,725.14	4,097.64	3,157.33	3,473.06	2,580.58	2,838.65
88	3,118.00	3,429.80	1,238.32	1,362.15	3,806.70	4,187.38	3,226.47	3,549.11	2,637.10	2,900.80
89	3,186.28	3,504.91	1,265.44	1,391.98	3,890.06	4,279.07	3,297.12	3,626.83	2,694.85	2,964.33
90	3,256.05	3,581.66	1,293.14	1,422.46	3,975.24	4,372.77	3,369.31	3,706.25	2,753.86	3,029.24
91	3,327.35	3,660.09	1,321.46	1,453.60	4,062.30	4,468.53	3,443.10	3,787.41	2,814.16	3,095.57
92	3,400.22	3,740.23	1,350.40	1,485.43	4,151.25	4,566.37	3,518.49	3,870.34	2,875.78	3,163.36
93	3,474.67	3,822.13	1,379.97	1,517.96	4,242.15	4,666.37	3,595.55	3,955.09	2,938.76	3,232.63
94	3,550.76	3,905.83	1,410.19	1,551.20	4,335.04	4,768.56	3,674.28	4,041.71	3,003.11	3,303.42
95	3,628.52	3,991.37	1,441.07	1,585.17	4,429.98	4,872.97	3,754.74	4,130.21	3,068.87	3,375.76
96	3,628.52	3,991.37	1,441.07	1,585.17	4,429.98	4,872.97	3,754.74	4,130.21	3,068.87	3,375.76
97	3,628.52	3,991.37	1,441.07	1,585.17	4,429.98	4,872.97	3,754.74	4,130.21	3,068.87	3,375.76
98	3,628.52	3,991.37	1,441.07	1,585.17	4,429.98	4,872.97	3,754.74	4,130.21	3,068.87	3,375.76
99	3,628.52	3,991.37	1,441.07	1,585.17	4,429.98	4,872.97	3,754.74	4,130.21	3,068.87	3,375.76

Monthly Rates by Plan – Florida
Zip Codes: All Zip Codes that start with 320-321, 323-327, 338-339, 341-342, 344, 347
Tobacco Rates

Issue Age	Plan A		HD Plan F*		Plan F*		Plan G		Plan N	
	Female	Male	Female	Male	Female	Male	Female	Male	Female	Male
0-64	731.62	804.78	290.56	319.62	893.21	982.54	757.07	832.78	618.78	680.66
65	189.27	208.19	75.17	82.68	231.07	254.18	204.66	225.13	160.08	176.08
66	189.27	208.19	75.17	82.68	231.07	254.18	204.66	225.13	160.08	176.08
67	189.27	208.19	75.17	82.68	231.07	254.18	204.66	225.13	160.08	176.08
68	189.27	208.19	75.17	82.68	231.07	254.18	204.66	225.13	160.08	176.08
69	193.53	212.88	76.85	84.54	236.26	259.89	204.66	225.13	163.67	180.04
70	197.78	217.56	78.55	86.40	241.47	265.60	204.66	225.13	167.27	184.00
71	202.04	222.23	80.23	88.26	246.66	271.32	209.06	229.96	170.87	187.96
72	206.29	226.92	81.93	90.12	251.86	277.03	213.46	234.81	174.47	191.92
73	211.65	232.82	84.06	92.46	258.40	284.23	219.01	240.92	179.01	196.91
74	217.02	238.71	86.18	94.80	264.95	291.44	224.56	247.02	183.55	201.90
75	222.37	244.62	88.32	97.15	271.49	298.64	230.12	253.12	188.08	206.88
76	227.74	250.52	90.45	99.49	278.05	305.85	235.67	259.23	192.62	211.87
77	233.11	256.41	92.58	101.83	284.59	313.05	241.22	265.33	197.15	216.86
78	238.70	262.57	94.80	104.28	291.43	320.57	247.01	271.71	201.88	222.07
79	244.30	268.73	97.02	106.73	298.25	328.08	252.80	278.07	206.61	227.28
80	249.89	274.88	99.24	109.17	305.08	335.59	258.58	284.44	211.35	232.48
81	255.48	281.03	101.47	111.61	311.91	343.11	264.37	290.81	216.08	237.69
82	261.08	287.18	103.69	114.06	318.74	350.62	270.16	297.17	220.81	242.89
83	267.34	294.07	106.17	116.79	326.40	359.04	276.64	304.31	226.11	248.72
84	273.61	300.96	108.66	119.53	334.04	367.45	283.12	311.44	231.41	254.55
85	279.87	307.86	111.15	122.27	341.69	375.86	289.61	318.57	236.70	260.38
86	286.14	314.76	113.64	125.01	349.35	384.27	296.09	325.71	242.01	266.21
87	292.41	321.65	116.13	127.74	356.99	392.69	302.57	332.83	247.31	272.04
88	298.80	328.69	118.67	130.54	364.81	401.30	309.20	340.12	252.72	277.99
89	305.35	335.89	121.27	133.40	372.79	410.08	315.98	347.58	258.26	284.08
90	312.03	343.25	123.93	136.32	380.96	419.06	322.89	355.18	263.91	290.30
91	318.87	350.76	126.64	139.31	389.31	428.23	329.96	362.96	269.69	296.65
92	325.86	358.44	129.42	142.35	397.83	437.62	337.19	370.90	275.59	303.16
93	332.99	366.29	132.25	145.48	406.54	447.20	344.57	379.03	281.63	309.80
94	340.29	374.31	135.14	148.66	415.44	456.99	352.12	387.33	287.80	316.58
95	347.74	382.50	138.10	151.91	424.54	466.99	359.83	395.81	294.11	323.51
96	347.74	382.50	138.10	151.91	424.54	466.99	359.83	395.81	294.11	323.51
97	347.74	382.50	138.10	151.91	424.54	466.99	359.83	395.81	294.11	323.51
98	347.74	382.50	138.10	151.91	424.54	466.99	359.83	395.81	294.11	323.51
99	347.74	382.50	138.10	151.91	424.54	466.99	359.83	395.81	294.11	323.51

Annual Rates by Plan – Florida
Zip Codes: All Zip Codes that start with 320-321, 323-327, 338-339, 341-342, 344, 347
Tobacco Rates

Issue Age	Plan A		HD Plan F*		Plan F*		Plan G		Plan N	
	Female	Male	Female	Male	Female	Male	Female	Male	Female	Male
0-64	8,779.44	9,657.38	3,486.76	3,835.43	10,718.62	11,790.49	9,084.86	9,993.34	7,425.33	8,167.88
65	2,271.19	2,498.30	902.01	992.21	2,772.85	3,050.14	2,455.88	2,701.47	1,920.89	2,112.98
66	2,271.19	2,498.30	902.01	992.21	2,772.85	3,050.14	2,455.88	2,701.47	1,920.89	2,112.98
67	2,271.19	2,498.30	902.01	992.21	2,772.85	3,050.14	2,455.88	2,701.47	1,920.89	2,112.98
68	2,271.19	2,498.30	902.01	992.21	2,772.85	3,050.14	2,455.88	2,701.47	1,920.89	2,112.98
69	2,322.25	2,554.48	922.29	1,014.51	2,835.18	3,118.71	2,455.88	2,701.47	1,964.08	2,160.49
70	2,373.31	2,610.64	942.56	1,036.82	2,897.53	3,187.29	2,455.88	2,701.47	2,007.27	2,208.00
71	2,424.38	2,666.81	962.84	1,059.12	2,959.87	3,255.87	2,508.71	2,759.58	2,050.46	2,255.50
72	2,475.44	2,722.98	983.12	1,081.44	3,022.21	3,324.42	2,561.55	2,817.70	2,093.64	2,303.00
73	2,539.80	2,793.78	1,008.69	1,109.55	3,100.79	3,410.87	2,628.15	2,890.97	2,148.08	2,362.88
74	2,604.16	2,864.58	1,034.24	1,137.67	3,179.37	3,497.31	2,694.75	2,964.22	2,202.51	2,422.76
75	2,668.52	2,935.38	1,059.80	1,165.78	3,257.94	3,583.73	2,761.35	3,037.49	2,256.94	2,482.64
76	2,732.88	3,006.18	1,085.37	1,193.91	3,336.52	3,670.17	2,827.95	3,110.75	2,311.38	2,542.51
77	2,797.24	3,076.97	1,110.93	1,222.02	3,415.10	3,756.62	2,894.55	3,184.00	2,365.82	2,602.40
78	2,864.38	3,150.81	1,137.59	1,251.35	3,497.06	3,846.78	2,964.02	3,260.42	2,422.59	2,664.86
79	2,931.52	3,224.66	1,164.25	1,280.67	3,579.02	3,936.93	3,033.49	3,336.84	2,479.38	2,727.31
80	2,998.64	3,298.51	1,190.92	1,310.01	3,660.98	4,027.09	3,102.96	3,413.26	2,536.15	2,789.77
81	3,065.79	3,372.36	1,217.58	1,339.33	3,742.96	4,117.25	3,172.44	3,489.67	2,592.93	2,852.23
82	3,132.91	3,446.20	1,244.24	1,368.66	3,824.92	4,207.41	3,241.89	3,566.08	2,649.72	2,914.68
83	3,208.11	3,528.91	1,274.10	1,401.51	3,916.71	4,308.38	3,319.70	3,651.67	2,713.31	2,984.63
84	3,283.29	3,611.62	1,303.96	1,434.36	4,008.51	4,409.36	3,397.51	3,737.26	2,776.90	3,054.59
85	3,358.49	3,694.33	1,333.82	1,467.20	4,100.31	4,510.34	3,475.32	3,822.84	2,840.49	3,124.54
86	3,433.68	3,777.04	1,363.68	1,500.06	4,192.11	4,611.31	3,553.11	3,908.43	2,904.09	3,194.49
87	3,508.87	3,859.75	1,393.55	1,532.90	4,283.91	4,712.29	3,630.93	3,994.02	2,967.68	3,264.44
88	3,585.70	3,944.27	1,424.07	1,566.46	4,377.72	4,815.48	3,710.43	4,081.48	3,032.66	3,335.93
89	3,664.22	4,030.64	1,455.25	1,600.78	4,473.58	4,920.92	3,791.69	4,170.85	3,099.07	3,408.98
90	3,744.46	4,118.90	1,487.12	1,635.82	4,571.53	5,028.69	3,874.71	4,262.19	3,166.94	3,483.63
91	3,826.46	4,209.09	1,519.68	1,671.65	4,671.64	5,138.80	3,959.56	4,355.52	3,236.28	3,559.91
92	3,910.25	4,301.27	1,552.95	1,708.25	4,773.93	5,251.33	4,046.27	4,450.90	3,307.15	3,637.86
93	3,995.87	4,395.46	1,586.96	1,745.66	4,878.48	5,366.33	4,134.88	4,548.37	3,379.57	3,717.53
94	4,083.37	4,491.71	1,621.72	1,783.88	4,985.30	5,483.83	4,225.42	4,647.96	3,453.58	3,798.93
95	4,172.80	4,590.06	1,657.23	1,822.94	5,094.47	5,603.93	4,317.95	4,749.74	3,529.20	3,882.12
96	4,172.80	4,590.06	1,657.23	1,822.94	5,094.47	5,603.93	4,317.95	4,749.74	3,529.20	3,882.12
97	4,172.80	4,590.06	1,657.23	1,822.94	5,094.47	5,603.93	4,317.95	4,749.74	3,529.20	3,882.12
98	4,172.80	4,590.06	1,657.23	1,822.94	5,094.47	5,603.93	4,317.95	4,749.74	3,529.20	3,882.12
99	4,172.80	4,590.06	1,657.23	1,822.94	5,094.47	5,603.93	4,317.95	4,749.74	3,529.20	3,882.12

Monthly Rates by Plan – Florida
Zip Codes: All Zip Codes that start with 322, 328-329, 335-337, 346, 349
Non-Tobacco Rates

Issue Age	Plan A		HD Plan F*		Plan F*		Plan G		Plan N	
	Female	Male	Female	Male	Female	Male	Female	Male	Female	Male
0-64	683.32	785.82	271.38	312.09	834.25	959.38	707.09	813.15	577.92	664.61
65	176.77	203.29	70.20	80.74	215.82	248.18	191.14	219.82	149.50	171.94
66	176.77	203.29	70.20	80.74	215.82	248.18	191.14	219.82	149.50	171.94
67	176.77	203.29	70.20	80.74	215.82	248.18	191.14	219.82	149.50	171.94
68	176.77	203.29	70.20	80.74	215.82	248.18	191.14	219.82	149.50	171.94
69	180.74	207.86	71.78	82.55	220.67	253.76	191.14	219.82	152.86	175.80
70	184.72	212.43	73.36	84.37	225.52	259.35	191.14	219.82	156.23	179.66
71	188.70	217.00	74.94	86.18	230.38	264.93	195.26	224.54	159.59	183.52
72	192.66	221.57	76.51	88.00	235.22	270.51	199.37	229.27	162.96	187.40
73	197.68	227.33	78.51	90.28	241.34	277.54	204.55	235.24	167.19	192.27
74	202.69	233.09	80.49	92.57	247.45	284.57	209.74	241.20	171.42	197.14
75	207.70	238.84	82.49	94.86	253.58	291.60	214.92	247.16	175.66	202.01
76	212.71	244.61	84.47	97.15	259.69	298.64	220.11	253.12	179.89	206.89
77	217.71	250.37	86.47	99.44	265.80	305.67	225.28	259.09	184.14	211.76
78	222.94	256.38	88.54	101.82	272.18	313.01	230.69	265.30	188.56	216.84
79	228.16	262.39	90.62	104.20	278.56	320.35	236.11	271.52	192.98	221.92
80	233.39	268.40	92.70	106.59	284.94	327.68	241.51	277.74	197.40	227.00
81	238.61	274.41	94.76	108.98	291.32	335.02	246.92	283.96	201.82	232.08
82	243.84	280.42	96.84	111.37	297.70	342.35	252.32	290.17	206.24	237.16
83	249.69	287.15	99.17	114.04	304.85	350.58	258.38	297.13	211.18	242.86
84	255.55	293.87	101.49	116.71	311.99	358.79	264.43	304.09	216.13	248.55
85	261.39	300.60	103.81	119.39	319.14	367.00	270.49	311.07	221.08	254.24
86	267.25	307.33	106.14	122.06	326.27	375.23	276.54	318.03	226.03	259.93
87	273.10	314.07	108.46	124.73	333.42	383.44	282.60	324.99	230.98	265.63
88	279.08	320.94	110.84	127.46	340.73	391.84	288.79	332.11	236.04	271.44
89	285.20	327.97	113.26	130.26	348.19	400.41	295.12	339.38	241.21	277.39
90	291.44	335.15	115.74	133.11	355.81	409.18	301.58	346.81	246.49	283.46
91	297.82	342.49	118.27	136.02	363.60	418.15	308.18	354.40	251.88	289.66
92	304.34	350.00	120.87	139.00	371.56	427.30	314.93	362.16	257.40	296.01
93	311.01	357.65	123.52	142.04	379.70	436.66	321.82	370.10	263.04	302.49
94	317.82	365.49	126.22	145.15	388.01	446.22	328.87	378.21	268.80	309.12
95	324.78	373.50	128.98	148.33	396.51	455.98	336.08	386.49	274.69	315.89
96	324.78	373.50	128.98	148.33	396.51	455.98	336.08	386.49	274.69	315.89
97	324.78	373.50	128.98	148.33	396.51	455.98	336.08	386.49	274.69	315.89
98	324.78	373.50	128.98	148.33	396.51	455.98	336.08	386.49	274.69	315.89
99	324.78	373.50	128.98	148.33	396.51	455.98	336.08	386.49	274.69	315.89

Annual Rates by Plan – Florida
Zip Codes: All Zip Codes that start with 322, 328-329, 335-337, 346, 349
Non-Tobacco Rates

Issue Age	Plan A		HD Plan F*		Plan F*		Plan G		Plan N	
	Female	Male	Female	Male	Female	Male	Female	Male	Female	Male
0-64	8,199.80	9,019.78	3,256.54	3,582.23	10,010.96	11,012.07	8,485.03	9,333.52	6,935.13	7,628.60
65	2,121.23	2,333.35	842.45	926.70	2,589.78	2,848.75	2,293.73	2,523.10	1,794.07	1,973.47
66	2,121.23	2,333.35	842.45	926.70	2,589.78	2,848.75	2,293.73	2,523.10	1,794.07	1,973.47
67	2,121.23	2,333.35	842.45	926.70	2,589.78	2,848.75	2,293.73	2,523.10	1,794.07	1,973.47
68	2,121.23	2,333.35	842.45	926.70	2,589.78	2,848.75	2,293.73	2,523.10	1,794.07	1,973.47
69	2,168.93	2,385.82	861.39	947.53	2,648.00	2,912.79	2,293.73	2,523.10	1,834.40	2,017.84
70	2,216.62	2,438.29	880.34	968.37	2,706.23	2,976.85	2,293.73	2,523.10	1,874.75	2,062.21
71	2,264.31	2,490.74	899.27	989.20	2,764.45	3,040.89	2,343.08	2,577.39	1,915.08	2,106.58
72	2,312.01	2,543.21	918.21	1,010.04	2,822.69	3,104.95	2,392.43	2,631.67	1,955.41	2,150.95
73	2,372.12	2,609.33	942.08	1,036.30	2,896.07	3,185.67	2,454.64	2,700.10	2,006.25	2,206.88
74	2,432.23	2,675.46	965.96	1,062.56	2,969.46	3,266.41	2,516.84	2,768.51	2,057.10	2,262.80
75	2,492.34	2,741.58	989.83	1,088.82	3,042.84	3,347.13	2,579.04	2,836.94	2,107.94	2,318.72
76	2,552.45	2,807.70	1,013.71	1,115.07	3,116.24	3,427.86	2,641.25	2,905.37	2,158.77	2,374.66
77	2,612.56	2,873.83	1,037.59	1,141.34	3,189.63	3,508.58	2,703.45	2,973.80	2,209.61	2,430.58
78	2,675.27	2,942.80	1,062.48	1,168.73	3,266.18	3,592.80	2,768.33	3,045.15	2,262.65	2,488.91
79	2,737.96	3,011.75	1,087.38	1,196.12	3,342.74	3,677.00	2,833.21	3,116.53	2,315.68	2,547.24
80	2,800.67	3,080.73	1,112.29	1,223.51	3,419.27	3,761.21	2,898.09	3,187.90	2,368.71	2,605.58
81	2,863.38	3,149.70	1,137.18	1,250.91	3,495.82	3,845.42	2,962.98	3,259.28	2,421.74	2,663.92
82	2,926.07	3,218.68	1,162.09	1,278.30	3,572.38	3,929.62	3,027.86	3,330.64	2,474.77	2,722.25
83	2,996.29	3,295.93	1,189.99	1,308.98	3,658.12	4,023.92	3,100.53	3,410.57	2,534.17	2,787.58
84	3,066.52	3,373.18	1,217.87	1,339.66	3,743.85	4,118.24	3,173.20	3,490.52	2,593.56	2,852.92
85	3,136.74	3,450.42	1,245.76	1,370.34	3,829.60	4,212.55	3,245.87	3,570.46	2,652.95	2,918.25
86	3,206.97	3,527.68	1,273.66	1,401.01	3,915.34	4,306.87	3,318.54	3,650.39	2,712.35	2,983.59
87	3,277.20	3,604.92	1,301.54	1,431.70	4,001.07	4,401.17	3,391.20	3,730.33	2,771.74	3,048.92
88	3,348.97	3,683.86	1,330.04	1,463.05	4,088.68	4,497.55	3,465.47	3,812.00	2,832.44	3,115.68
89	3,422.30	3,764.54	1,359.17	1,495.09	4,178.22	4,596.04	3,541.35	3,895.49	2,894.47	3,183.91
90	3,497.24	3,846.97	1,388.93	1,527.82	4,269.70	4,696.68	3,618.89	3,980.78	2,957.85	3,253.63
91	3,573.82	3,931.21	1,419.34	1,561.28	4,363.21	4,799.53	3,698.15	4,067.96	3,022.61	3,324.87
92	3,652.09	4,017.29	1,450.43	1,595.46	4,458.75	4,904.62	3,779.12	4,157.03	3,088.80	3,397.69
93	3,732.06	4,105.25	1,482.19	1,630.40	4,556.39	5,012.02	3,861.88	4,248.06	3,156.44	3,472.09
94	3,813.78	4,195.15	1,514.65	1,666.11	4,656.16	5,121.78	3,946.45	4,341.09	3,225.57	3,548.12
95	3,897.30	4,287.02	1,547.81	1,702.59	4,758.12	5,233.93	4,032.87	4,436.15	3,296.20	3,625.81
96	3,897.30	4,287.02	1,547.81	1,702.59	4,758.12	5,233.93	4,032.87	4,436.15	3,296.20	3,625.81
97	3,897.30	4,287.02	1,547.81	1,702.59	4,758.12	5,233.93	4,032.87	4,436.15	3,296.20	3,625.81
98	3,897.30	4,287.02	1,547.81	1,702.59	4,758.12	5,233.93	4,032.87	4,436.15	3,296.20	3,625.81
99	3,897.30	4,287.02	1,547.81	1,702.59	4,758.12	5,233.93	4,032.87	4,436.15	3,296.20	3,625.81

Monthly Rates by Plan – Florida
Zip Codes: All Zip Codes that start with 322, 328-329, 335-337, 346, 349
Tobacco Rates

Issue Age	Plan A		HD Plan F*		Plan F*		Plan G		Plan N	
	Female	Male	Female	Male	Female	Male	Female	Male	Female	Male
0-64	785.82	864.40	312.09	343.29	959.38	1055.32	813.15	894.46	664.61	731.08
65	203.29	223.61	80.74	88.81	248.18	273.01	219.82	241.80	171.94	189.13
66	203.29	223.61	80.74	88.81	248.18	273.01	219.82	241.80	171.94	189.13
67	203.29	223.61	80.74	88.81	248.18	273.01	219.82	241.80	171.94	189.13
68	203.29	223.61	80.74	88.81	248.18	273.01	219.82	241.80	171.94	189.13
69	207.86	228.65	82.55	90.80	253.76	279.14	219.82	241.80	175.80	193.37
70	212.43	233.67	84.37	92.80	259.35	285.28	219.82	241.80	179.66	197.63
71	217.00	238.69	86.18	94.80	264.93	291.42	224.54	247.00	183.52	201.89
72	221.57	243.73	88.00	96.79	270.51	297.55	229.27	252.21	187.40	206.13
73	227.33	250.06	90.28	99.31	277.54	305.29	235.24	258.76	192.27	211.49
74	233.09	256.39	92.57	101.82	284.57	313.03	241.20	265.32	197.14	216.85
75	238.84	262.74	94.86	104.34	291.60	320.76	247.16	271.87	202.01	222.21
76	244.61	269.07	97.15	106.86	298.64	328.50	253.12	278.43	206.89	227.57
77	250.37	275.41	99.44	109.38	305.67	336.24	259.09	284.99	211.76	232.93
78	256.38	282.02	101.82	112.01	313.01	344.31	265.30	291.83	216.84	238.52
79	262.39	288.63	104.20	114.63	320.35	352.38	271.52	298.67	221.92	244.11
80	268.40	295.24	106.59	117.25	327.68	360.45	277.74	305.51	227.00	249.70
81	274.41	301.84	108.98	119.87	335.02	368.52	283.96	312.35	232.08	255.29
82	280.42	308.46	111.37	122.51	342.35	376.59	290.17	319.19	237.16	260.88
83	287.15	315.86	114.04	125.44	350.58	385.63	297.13	326.85	242.86	267.15
84	293.87	323.26	116.71	128.39	358.79	394.67	304.09	334.51	248.55	273.40
85	300.60	330.67	119.39	131.32	367.00	403.70	311.07	342.17	254.24	279.66
86	307.33	338.07	122.06	134.27	375.23	412.74	318.03	349.83	259.93	285.93
87	314.07	345.47	124.73	137.20	383.44	421.78	324.99	357.49	265.63	292.19
88	320.94	353.03	127.46	140.21	391.84	431.02	332.11	365.32	271.44	298.58
89	327.97	360.77	130.26	143.28	400.41	440.45	339.38	373.32	277.39	305.13
90	335.15	368.67	133.11	146.42	409.18	450.10	346.81	381.49	283.46	311.81
91	342.49	376.74	136.02	149.63	418.15	459.95	354.40	389.84	289.66	318.63
92	350.00	384.99	139.00	152.90	427.30	470.03	362.16	398.38	296.01	325.61
93	357.65	393.43	142.04	156.25	436.66	480.32	370.10	407.10	302.49	332.75
94	365.49	402.03	145.15	159.67	446.22	490.84	378.21	416.02	309.12	340.03
95	373.50	410.84	148.33	163.17	455.98	501.58	386.49	425.13	315.89	347.48
96	373.50	410.84	148.33	163.17	455.98	501.58	386.49	425.13	315.89	347.48
97	373.50	410.84	148.33	163.17	455.98	501.58	386.49	425.13	315.89	347.48
98	373.50	410.84	148.33	163.17	455.98	501.58	386.49	425.13	315.89	347.48
99	373.50	410.84	148.33	163.17	455.98	501.58	386.49	425.13	315.89	347.48

Annual Rates by Plan – Florida
Zip Codes: All Zip Codes that start with 322, 328-329, 335-337, 346, 349
Tobacco Rates

Issue Age	Plan A		HD Plan F*		Plan F*		Plan G		Plan N	
	Female	Male	Female	Male	Female	Male	Female	Male	Female	Male
0-64	9,429.77	10,372.74	3,745.04	4,119.53	11,512.59	12,663.86	9,757.82	10,733.58	7,975.36	8,772.91
65	2,439.42	2,683.36	968.82	1,065.70	2,978.24	3,276.07	2,637.79	2,901.58	2,063.18	2,269.49
66	2,439.42	2,683.36	968.82	1,065.70	2,978.24	3,276.07	2,637.79	2,901.58	2,063.18	2,269.49
67	2,439.42	2,683.36	968.82	1,065.70	2,978.24	3,276.07	2,637.79	2,901.58	2,063.18	2,269.49
68	2,439.42	2,683.36	968.82	1,065.70	2,978.24	3,276.07	2,637.79	2,901.58	2,063.18	2,269.49
69	2,494.27	2,743.70	990.61	1,089.66	3,045.20	3,349.72	2,637.79	2,901.58	2,109.56	2,320.52
70	2,549.11	2,804.02	1,012.38	1,113.62	3,112.16	3,423.38	2,637.79	2,901.58	2,155.95	2,371.55
71	2,603.97	2,864.35	1,034.16	1,137.58	3,179.12	3,497.04	2,694.54	2,964.00	2,202.34	2,422.58
72	2,658.80	2,924.68	1,055.95	1,161.54	3,246.07	3,570.68	2,751.30	3,026.42	2,248.73	2,473.60
73	2,727.94	3,000.72	1,083.41	1,191.74	3,330.48	3,663.52	2,822.83	3,105.11	2,307.19	2,537.91
74	2,797.06	3,076.77	1,110.85	1,221.94	3,414.88	3,756.37	2,894.36	3,183.79	2,365.66	2,602.23
75	2,866.19	3,152.81	1,138.31	1,252.14	3,499.27	3,849.19	2,965.90	3,262.49	2,424.12	2,666.54
76	2,935.31	3,228.86	1,165.77	1,282.35	3,583.67	3,942.04	3,037.43	3,341.17	2,482.60	2,730.85
77	3,004.45	3,304.90	1,193.22	1,312.54	3,668.07	4,034.89	3,108.96	3,419.85	2,541.06	2,795.17
78	3,076.55	3,384.21	1,221.85	1,344.05	3,756.10	4,131.72	3,183.57	3,501.94	2,602.04	2,862.25
79	3,148.67	3,463.53	1,250.49	1,375.54	3,844.14	4,228.56	3,258.20	3,584.02	2,663.04	2,929.34
80	3,220.76	3,542.85	1,279.13	1,407.05	3,932.17	4,325.40	3,332.81	3,666.10	2,724.02	2,996.42
81	3,292.88	3,622.17	1,307.77	1,438.54	4,020.21	4,422.23	3,407.43	3,748.17	2,785.00	3,063.50
82	3,364.97	3,701.48	1,336.40	1,470.04	4,108.24	4,519.07	3,482.03	3,830.24	2,845.99	3,130.58
83	3,445.75	3,790.31	1,368.48	1,505.32	4,206.83	4,627.52	3,565.61	3,922.17	2,914.29	3,205.72
84	3,526.49	3,879.14	1,400.55	1,540.61	4,305.43	4,735.98	3,649.17	4,014.10	2,982.59	3,280.85
85	3,607.26	3,967.99	1,432.62	1,575.88	4,404.03	4,844.44	3,732.75	4,106.02	3,050.89	3,355.98
86	3,688.02	4,056.82	1,464.70	1,611.17	4,502.63	4,952.89	3,816.31	4,197.95	3,119.21	3,431.12
87	3,768.78	4,145.65	1,496.77	1,646.45	4,601.23	5,061.35	3,899.89	4,289.88	3,187.51	3,506.25
88	3,851.30	4,236.44	1,529.55	1,682.50	4,701.99	5,172.18	3,985.27	4,383.81	3,257.30	3,583.03
89	3,935.65	4,329.20	1,563.04	1,719.35	4,804.95	5,285.44	4,072.55	4,479.80	3,328.63	3,661.49
90	4,021.82	4,424.01	1,597.27	1,756.99	4,910.16	5,401.18	4,161.72	4,577.91	3,401.53	3,741.67
91	4,109.90	4,520.88	1,632.25	1,795.47	5,017.68	5,519.45	4,252.86	4,678.15	3,476.01	3,823.60
92	4,199.90	4,619.89	1,667.99	1,834.78	5,127.56	5,640.31	4,346.00	4,780.59	3,552.13	3,907.33
93	4,291.86	4,721.05	1,704.52	1,874.97	5,239.85	5,763.83	4,441.16	4,885.28	3,629.91	3,992.91
94	4,385.84	4,824.43	1,741.84	1,916.02	5,354.58	5,890.04	4,538.42	4,992.26	3,709.40	4,080.33
95	4,481.89	4,930.07	1,779.99	1,957.98	5,471.84	6,019.03	4,637.80	5,101.58	3,790.62	4,169.69
96	4,481.89	4,930.07	1,779.99	1,957.98	5,471.84	6,019.03	4,637.80	5,101.58	3,790.62	4,169.69
97	4,481.89	4,930.07	1,779.99	1,957.98	5,471.84	6,019.03	4,637.80	5,101.58	3,790.62	4,169.69
98	4,481.89	4,930.07	1,779.99	1,957.98	5,471.84	6,019.03	4,637.80	5,101.58	3,790.62	4,169.69
99	4,481.89	4,930.07	1,779.99	1,957.98	5,471.84	6,019.03	4,637.80	5,101.58	3,790.62	4,169.69

Monthly Rates by Plan – Florida
Zip Codes: All Zip Codes that start with 330-333, 340
Non-Tobacco Rates

Issue Age	Plan A		HD Plan F*		Plan F*		Plan G		Plan N	
	Female	Male	Female	Male	Female	Male	Female	Male	Female	Male
0-64	1,131.01	1,244.10	449.18	494.09	1,380.83	1,518.91	1,170.36	1,287.38	956.56	1,052.22
65	292.59	321.85	116.20	127.81	357.22	392.93	316.38	348.02	247.45	272.20
66	292.59	321.85	116.20	127.81	357.22	392.93	316.38	348.02	247.45	272.20
67	292.59	321.85	116.20	127.81	357.22	392.93	316.38	348.02	247.45	272.20
68	292.59	321.85	116.20	127.81	357.22	392.93	316.38	348.02	247.45	272.20
69	299.16	329.09	118.81	130.69	365.24	401.76	316.38	348.02	253.02	278.32
70	305.74	336.31	121.42	133.57	373.27	410.59	316.38	348.02	258.59	284.45
71	312.33	343.55	124.03	136.44	381.31	419.44	323.19	355.51	264.15	290.57
72	318.89	350.78	126.64	139.32	389.34	428.28	329.99	363.00	269.72	296.68
73	327.19	359.90	129.95	142.94	399.46	439.41	338.57	372.42	276.73	304.40
74	335.48	369.02	133.23	146.55	409.57	450.55	347.16	381.87	283.74	312.12
75	343.78	378.14	136.53	150.18	419.71	461.68	355.74	391.30	290.75	319.83
76	352.07	387.26	139.81	153.81	429.83	472.80	364.32	400.74	297.75	327.53
77	360.35	396.38	143.12	157.42	439.95	483.94	372.88	410.19	304.78	335.25
78	369.00	405.91	146.55	161.20	450.51	495.55	381.83	420.02	312.10	343.30
79	377.64	415.41	149.99	164.99	461.07	507.17	390.80	429.87	319.41	351.34
80	386.30	424.93	153.43	168.77	471.63	518.78	399.74	439.72	326.73	359.39
81	394.94	434.44	156.84	172.53	482.19	530.40	408.69	449.55	334.04	367.43
82	403.60	443.96	160.28	176.31	492.75	542.02	417.64	459.40	341.36	375.48
83	413.28	454.62	164.14	180.56	504.58	555.03	427.66	470.42	349.54	384.50
84	422.98	465.27	167.98	184.78	516.40	568.03	437.68	481.46	357.73	393.50
85	432.65	475.93	171.82	189.00	528.23	581.05	447.71	492.48	365.93	402.51
86	442.35	486.59	175.68	193.25	540.04	594.05	457.73	503.50	374.11	411.53
87	452.03	497.22	179.52	197.47	551.87	607.07	467.75	514.52	382.31	420.54
88	461.93	508.13	183.46	201.79	563.96	620.35	478.00	525.79	390.68	429.75
89	472.05	519.24	187.47	206.23	576.31	633.95	488.47	537.31	399.24	439.16
90	482.38	530.61	191.58	210.74	588.92	647.83	499.16	549.08	407.98	448.78
91	492.94	542.23	195.76	215.35	601.82	662.00	510.09	561.10	416.91	458.61
92	503.73	554.11	200.06	220.07	615.00	676.49	521.26	573.39	426.05	468.65
93	514.77	566.25	204.44	224.89	628.47	691.32	532.67	585.95	435.38	478.91
94	526.04	578.65	208.92	229.80	642.22	706.44	544.34	598.77	444.90	489.39
95	537.56	591.32	213.48	234.84	656.29	721.92	556.26	611.88	454.66	500.12
96	537.56	591.32	213.48	234.84	656.29	721.92	556.26	611.88	454.66	500.12
97	537.56	591.32	213.48	234.84	656.29	721.92	556.26	611.88	454.66	500.12
98	537.56	591.32	213.48	234.84	656.29	721.92	556.26	611.88	454.66	500.12
99	537.56	591.32	213.48	234.84	656.29	721.92	556.26	611.88	454.66	500.12

Annual Rates by Plan – Florida
Zip Codes: All Zip Codes that start with 330-333, 340
Non-Tobacco Rates

Issue Age	Plan A		HD Plan F*		Plan F*		Plan G		Plan N	
	Female	Male	Female	Male	Female	Male	Female	Male	Female	Male
0-64	13,572.08	14,929.29	5,390.13	5,929.21	16,569.87	18,226.87	14,044.19	15,448.59	11,478.84	12,626.65
65	3,511.01	3,862.10	1,394.40	1,533.85	4,286.53	4,715.17	3,796.51	4,176.17	2,969.49	3,266.44
66	3,511.01	3,862.10	1,394.40	1,533.85	4,286.53	4,715.17	3,796.51	4,176.17	2,969.49	3,266.44
67	3,511.01	3,862.10	1,394.40	1,533.85	4,286.53	4,715.17	3,796.51	4,176.17	2,969.49	3,266.44
68	3,511.01	3,862.10	1,394.40	1,533.85	4,286.53	4,715.17	3,796.51	4,176.17	2,969.49	3,266.44
69	3,589.96	3,948.94	1,425.75	1,568.33	4,382.90	4,821.18	3,796.51	4,176.17	3,036.25	3,339.88
70	3,668.89	4,035.78	1,457.11	1,602.82	4,479.28	4,927.20	3,796.51	4,176.17	3,103.03	3,413.32
71	3,747.82	4,122.60	1,488.44	1,637.30	4,575.65	5,033.20	3,878.21	4,266.03	3,169.79	3,486.76
72	3,826.77	4,209.45	1,519.80	1,671.78	4,672.03	5,139.23	3,959.88	4,355.87	3,236.54	3,560.20
73	3,926.27	4,318.89	1,559.31	1,715.25	4,793.49	5,272.84	4,062.85	4,469.13	3,320.70	3,652.76
74	4,025.76	4,428.35	1,598.82	1,758.72	4,914.97	5,406.47	4,165.80	4,582.37	3,404.85	3,745.32
75	4,125.25	4,537.79	1,638.34	1,802.19	5,036.43	5,540.08	4,268.76	4,695.63	3,489.00	3,837.89
76	4,224.75	4,647.23	1,677.87	1,845.64	5,157.91	5,673.70	4,371.72	4,808.89	3,573.14	3,930.47
77	4,324.24	4,756.68	1,717.38	1,889.11	5,279.39	5,807.31	4,474.68	4,922.15	3,657.29	4,023.03
78	4,428.04	4,870.85	1,758.59	1,934.46	5,406.09	5,946.70	4,582.06	5,040.25	3,745.08	4,119.57
79	4,531.80	4,984.97	1,799.81	1,979.79	5,532.81	6,086.07	4,689.45	5,158.39	3,832.86	4,216.13
80	4,635.59	5,099.14	1,841.03	2,025.12	5,659.49	6,225.45	4,796.83	5,276.52	3,920.62	4,312.68
81	4,739.39	5,213.30	1,882.23	2,070.47	5,786.19	6,364.84	4,904.24	5,394.66	4,008.40	4,409.24
82	4,843.14	5,327.46	1,923.46	2,115.80	5,912.91	6,504.19	5,011.62	5,512.78	4,096.17	4,505.80
83	4,959.38	5,455.33	1,969.63	2,166.59	6,054.82	6,660.29	5,131.91	5,645.09	4,194.49	4,613.93
84	5,075.62	5,583.19	2,015.79	2,217.37	6,196.72	6,816.40	5,252.20	5,777.41	4,292.79	4,722.07
85	5,191.85	5,711.04	2,061.95	2,268.15	6,338.65	6,972.50	5,372.47	5,909.72	4,391.10	4,830.20
86	5,308.09	5,838.91	2,108.12	2,318.92	6,480.56	7,128.61	5,492.76	6,042.03	4,489.40	4,938.36
87	5,424.33	5,966.76	2,154.28	2,369.70	6,622.46	7,284.69	5,613.02	6,174.34	4,587.71	5,046.49
88	5,543.12	6,097.42	2,201.45	2,421.60	6,767.46	7,444.22	5,735.94	6,309.52	4,688.18	5,156.99
89	5,664.50	6,230.96	2,249.66	2,474.63	6,915.67	7,607.23	5,861.55	6,447.71	4,790.84	5,269.92
90	5,788.53	6,367.39	2,298.91	2,528.81	7,067.10	7,773.81	5,989.88	6,588.88	4,895.75	5,385.31
91	5,915.29	6,506.82	2,349.25	2,584.19	7,221.87	7,944.06	6,121.08	6,733.17	5,002.94	5,503.24
92	6,044.83	6,649.31	2,400.71	2,640.77	7,380.00	8,117.99	6,255.09	6,880.61	5,112.50	5,623.76
93	6,177.20	6,794.90	2,453.28	2,698.60	7,541.61	8,295.76	6,392.08	7,031.27	5,224.45	5,746.91
94	6,312.46	6,943.70	2,507.00	2,757.70	7,706.75	8,477.43	6,532.05	7,185.25	5,338.87	5,872.74
95	6,450.70	7,095.76	2,561.89	2,818.08	7,875.51	8,663.06	6,675.09	7,342.60	5,455.78	6,001.34
96	6,450.70	7,095.76	2,561.89	2,818.08	7,875.51	8,663.06	6,675.09	7,342.60	5,455.78	6,001.34
97	6,450.70	7,095.76	2,561.89	2,818.08	7,875.51	8,663.06	6,675.09	7,342.60	5,455.78	6,001.34
98	6,450.70	7,095.76	2,561.89	2,818.08	7,875.51	8,663.06	6,675.09	7,342.60	5,455.78	6,001.34
99	6,450.70	7,095.76	2,561.89	2,818.08	7,875.51	8,663.06	6,675.09	7,342.60	5,455.78	6,001.34

Monthly Rates by Plan – Florida
Zip Codes: All Zip Codes that start with 330-333, 340
Tobacco Rates

Issue Age	Plan A		HD Plan F*		Plan F*		Plan G		Plan N	
	Female	Male	Female	Male	Female	Male	Female	Male	Female	Male
0-64	1,300.67	1,430.73	516.56	568.20	1,587.94	1,746.74	1,345.90	1,480.49	1,100.04	1,210.06
65	336.48	370.12	133.63	147.00	410.78	451.87	363.84	400.22	284.58	313.04
66	336.48	370.12	133.63	147.00	410.78	451.87	363.84	400.22	284.58	313.04
67	336.48	370.12	133.63	147.00	410.78	451.87	363.84	400.22	284.58	313.04
68	336.48	370.12	133.63	147.00	410.78	451.87	363.84	400.22	284.58	313.04
69	344.04	378.45	136.63	150.30	420.02	462.03	363.84	400.22	290.98	320.06
70	351.61	386.76	139.64	153.60	429.27	472.19	363.84	400.22	297.37	327.11
71	359.17	395.08	142.64	156.90	438.51	482.34	371.65	408.83	303.76	334.16
72	366.74	403.41	145.65	160.20	447.74	492.50	379.49	417.45	310.18	341.18
73	376.26	413.89	149.43	164.37	459.38	505.31	389.36	428.29	318.24	350.05
74	385.80	424.38	153.22	168.54	471.01	518.11	399.23	439.14	326.30	358.92
75	395.33	434.88	157.02	172.70	482.65	530.92	409.09	449.99	334.37	367.80
76	404.87	445.36	160.80	176.87	494.30	543.72	418.96	460.86	342.43	376.67
77	414.41	455.85	164.58	181.04	505.94	556.53	428.83	471.71	350.50	385.54
78	424.36	466.79	168.54	185.40	518.09	569.89	439.12	483.03	358.91	394.79
79	434.30	477.73	172.47	189.73	530.23	583.26	449.41	494.34	367.32	404.04
80	444.25	488.68	176.43	194.07	542.36	596.60	459.71	505.67	375.72	413.30
81	454.20	499.60	180.38	198.41	554.52	609.96	470.00	517.00	384.13	422.55
82	464.14	510.55	184.34	202.77	566.65	623.33	480.29	528.31	392.54	431.81
83	475.28	522.80	188.76	207.63	580.26	638.28	491.81	541.00	401.97	442.18
84	486.41	535.05	193.17	212.51	593.86	653.24	503.33	553.67	411.40	452.52
85	497.55	547.32	197.61	217.36	607.45	668.20	514.87	566.34	420.81	462.89
86	508.68	559.56	202.02	222.24	621.06	683.16	526.39	579.03	430.23	473.26
87	519.84	571.81	206.46	227.10	634.66	698.11	537.91	591.71	439.66	483.63
88	531.21	584.33	210.97	232.07	648.56	713.41	549.70	604.67	449.28	494.21
89	542.84	597.14	215.60	237.16	662.75	729.02	561.73	617.91	459.13	505.04
90	554.73	610.21	220.32	242.34	677.26	745.00	574.02	631.43	469.17	516.10
91	566.88	623.58	225.14	247.66	692.10	761.30	586.60	645.25	479.44	527.39
92	579.30	637.23	230.07	253.08	707.25	777.98	599.44	659.39	489.95	538.94
93	591.97	651.19	235.10	258.62	722.75	795.01	612.58	673.82	500.68	550.75
94	604.95	665.43	240.25	264.29	738.57	812.43	626.00	688.59	511.64	562.81
95	618.20	680.01	245.51	270.07	754.73	830.21	639.71	703.66	522.85	575.14
96	618.20	680.01	245.51	270.07	754.73	830.21	639.71	703.66	522.85	575.14
97	618.20	680.01	245.51	270.07	754.73	830.21	639.71	703.66	522.85	575.14
98	618.20	680.01	245.51	270.07	754.73	830.21	639.71	703.66	522.85	575.14
99	618.20	680.01	245.51	270.07	754.73	830.21	639.71	703.66	522.85	575.14

Annual Rates by Plan – Florida
Zip Codes: All Zip Codes that start with 330-333, 340
Tobacco Rates

Issue Age	Plan A		HD Plan F*		Plan F*		Plan G		Plan N	
	Female	Male	Female	Male	Female	Male	Female	Male	Female	Male
0-64	15,607.89	17,168.68	6,198.68	6,818.53	19,055.33	20,960.87	16,150.87	17,765.93	13,200.60	14,520.67
65	4,037.66	4,441.42	1,603.56	1,763.92	4,929.50	5,422.46	4,366.00	4,802.61	3,414.91	3,756.40
66	4,037.66	4,441.42	1,603.56	1,763.92	4,929.50	5,422.46	4,366.00	4,802.61	3,414.91	3,756.40
67	4,037.66	4,441.42	1,603.56	1,763.92	4,929.50	5,422.46	4,366.00	4,802.61	3,414.91	3,756.40
68	4,037.66	4,441.42	1,603.56	1,763.92	4,929.50	5,422.46	4,366.00	4,802.61	3,414.91	3,756.40
69	4,128.44	4,541.30	1,639.62	1,803.57	5,040.33	5,544.36	4,366.00	4,802.61	3,491.69	3,840.86
70	4,219.22	4,641.14	1,675.66	1,843.24	5,151.17	5,666.28	4,366.00	4,802.61	3,568.47	3,925.32
71	4,310.02	4,741.00	1,711.72	1,882.89	5,261.99	5,788.20	4,459.93	4,905.93	3,645.25	4,009.79
72	4,400.77	4,840.86	1,747.78	1,922.55	5,372.81	5,910.09	4,553.88	5,009.24	3,722.04	4,094.23
73	4,515.21	4,966.71	1,793.22	1,972.53	5,512.51	6,063.76	4,672.26	5,139.49	3,818.80	4,200.67
74	4,629.62	5,092.59	1,838.65	2,022.53	5,652.21	6,217.44	4,790.67	5,269.73	3,915.57	4,307.14
75	4,744.03	5,218.44	1,884.10	2,072.51	5,791.89	6,371.08	4,909.08	5,399.98	4,012.34	4,413.58
76	4,858.44	5,344.32	1,929.54	2,122.50	5,931.59	6,524.76	5,027.46	5,530.21	4,109.13	4,520.03
77	4,972.88	5,470.18	1,974.99	2,172.48	6,071.29	6,678.43	5,145.87	5,660.45	4,205.89	4,626.49
78	5,092.22	5,601.45	2,022.37	2,224.63	6,217.00	6,838.71	5,269.36	5,796.31	4,306.83	4,737.52
79	5,211.59	5,732.74	2,069.78	2,276.76	6,362.71	6,999.00	5,392.88	5,932.17	4,407.78	4,848.56
80	5,330.92	5,864.03	2,117.18	2,328.90	6,508.42	7,159.28	5,516.37	6,068.03	4,508.72	4,959.59
81	5,450.28	5,995.32	2,164.59	2,381.03	6,654.14	7,319.56	5,639.88	6,203.87	4,609.65	5,070.62
82	5,569.61	6,126.59	2,211.97	2,433.18	6,799.85	7,479.84	5,763.36	6,339.71	4,710.60	5,181.66
83	5,703.30	6,273.62	2,265.06	2,491.56	6,963.03	7,659.34	5,901.70	6,491.87	4,823.65	5,306.02
84	5,836.95	6,420.65	2,318.15	2,549.97	7,126.23	7,838.86	6,040.01	6,644.03	4,936.70	5,430.37
85	5,970.64	6,567.71	2,371.24	2,608.36	7,289.43	8,018.38	6,178.35	6,796.17	5,049.75	5,554.73
86	6,104.31	6,714.74	2,424.33	2,666.76	7,452.63	8,197.88	6,316.65	6,948.33	5,162.82	5,679.09
87	6,237.98	6,861.77	2,477.41	2,725.15	7,615.83	8,377.40	6,454.98	7,100.49	5,275.87	5,803.45
88	6,374.57	7,012.03	2,531.67	2,784.83	7,782.60	8,560.86	6,596.31	7,255.97	5,391.40	5,930.53
89	6,514.18	7,165.57	2,587.10	2,845.82	7,953.02	8,748.31	6,740.77	7,414.85	5,509.46	6,060.40
90	6,656.81	7,322.50	2,643.76	2,908.13	8,127.17	8,939.88	6,888.36	7,577.22	5,630.11	6,193.11
91	6,802.60	7,482.84	2,701.65	2,971.81	8,305.13	9,135.65	7,039.22	7,743.15	5,753.40	6,328.72
92	6,951.55	7,646.71	2,760.81	3,036.88	8,487.00	9,335.69	7,193.38	7,912.70	5,879.39	6,467.31
93	7,103.77	7,814.15	2,821.27	3,103.39	8,672.85	9,540.13	7,350.89	8,085.98	6,008.12	6,608.95
94	7,259.33	7,985.26	2,883.05	3,171.34	8,862.76	9,749.03	7,511.87	8,263.05	6,139.70	6,753.66
95	7,418.30	8,160.12	2,946.18	3,240.79	9,056.83	9,962.53	7,676.35	8,443.99	6,274.14	6,901.56
96	7,418.30	8,160.12	2,946.18	3,240.79	9,056.83	9,962.53	7,676.35	8,443.99	6,274.14	6,901.56
97	7,418.30	8,160.12	2,946.18	3,240.79	9,056.83	9,962.53	7,676.35	8,443.99	6,274.14	6,901.56
98	7,418.30	8,160.12	2,946.18	3,240.79	9,056.83	9,962.53	7,676.35	8,443.99	6,274.14	6,901.56
99	7,418.30	8,160.12	2,946.18	3,240.79	9,056.83	9,962.53	7,676.35	8,443.99	6,274.14	6,901.56

Monthly Rates by Plan – Florida
Zip Codes: All Zip Codes that start with 334
Non-Tobacco Rates

Issue Age	Plan A		HD Plan F*		Plan F*		Plan G		Plan N	
	Female	Male	Female	Male	Female	Male	Female	Male	Female	Male
0-64	883.61	971.96	350.93	386.01	1,078.77	1,186.65	914.34	1,005.77	747.32	822.05
65	228.59	251.45	90.78	99.86	279.08	306.98	247.17	271.89	193.32	212.66
66	228.59	251.45	90.78	99.86	279.08	306.98	247.17	271.89	193.32	212.66
67	228.59	251.45	90.78	99.86	279.08	306.98	247.17	271.89	193.32	212.66
68	228.59	251.45	90.78	99.86	279.08	306.98	247.17	271.89	193.32	212.66
69	233.72	257.10	92.82	102.11	285.35	313.88	247.17	271.89	197.67	217.44
70	238.86	262.74	94.86	104.36	291.62	320.78	247.17	271.89	202.02	222.23
71	244.01	268.40	96.90	106.59	297.90	327.69	252.50	277.74	206.37	227.01
72	249.14	274.05	98.94	108.84	304.17	334.59	257.81	283.59	210.72	231.78
73	255.62	281.18	101.52	111.68	312.08	343.29	264.51	290.96	216.20	237.81
74	262.10	288.30	104.09	114.50	319.98	351.99	271.22	298.34	221.67	243.84
75	268.58	295.43	106.67	117.33	327.90	360.69	277.92	305.70	227.15	249.87
76	275.06	302.55	109.23	120.17	335.81	369.38	284.63	313.08	232.62	255.89
77	281.52	309.68	111.81	122.99	343.71	378.08	291.32	320.46	238.11	261.92
78	288.29	317.12	114.50	125.94	351.96	387.15	298.31	328.14	243.83	268.20
79	295.04	324.54	117.18	128.90	360.21	396.23	305.31	335.84	249.54	274.49
80	301.80	331.98	119.87	131.85	368.46	405.30	312.30	343.53	255.26	280.77
81	308.55	339.41	122.54	134.79	376.71	414.38	319.29	351.21	260.97	287.06
82	315.32	346.85	125.22	137.75	384.96	423.45	326.28	358.91	266.69	293.34
83	322.88	355.17	128.24	141.06	394.20	433.62	334.11	367.52	273.08	300.39
84	330.45	363.50	131.24	144.36	403.44	443.78	341.94	376.14	279.48	307.43
85	338.01	371.82	134.24	147.66	412.68	453.95	349.77	384.75	285.89	314.46
86	345.59	380.15	137.25	150.98	421.91	464.10	357.60	393.36	292.28	321.51
87	353.15	388.46	140.25	154.28	431.15	474.27	365.43	401.97	298.68	328.55
88	360.89	396.98	143.33	157.65	440.60	484.65	373.44	410.78	305.22	335.75
89	368.79	405.66	146.46	161.12	450.24	495.27	381.62	419.78	311.91	343.10
90	376.86	414.54	149.67	164.64	460.10	506.12	389.97	428.97	318.74	350.61
91	385.11	423.62	152.94	168.24	470.18	517.19	398.51	438.36	325.71	358.29
92	393.54	432.90	156.30	171.93	480.47	528.51	407.24	447.96	332.85	366.14
93	402.17	442.38	159.72	175.70	491.00	540.09	416.15	457.77	340.14	374.15
94	410.97	452.07	163.22	179.54	501.74	551.91	425.27	467.79	347.58	382.34
95	419.97	461.97	166.79	183.47	512.73	564.00	434.58	478.04	355.20	390.72
96	419.97	461.97	166.79	183.47	512.73	564.00	434.58	478.04	355.20	390.72
97	419.97	461.97	166.79	183.47	512.73	564.00	434.58	478.04	355.20	390.72
98	419.97	461.97	166.79	183.47	512.73	564.00	434.58	478.04	355.20	390.72
99	419.97	461.97	166.79	183.47	512.73	564.00	434.58	478.04	355.20	390.72

Annual Rates by Plan – Florida
Zip Codes: All Zip Codes that start with 334
Non-Tobacco Rates

Issue Age	Plan A		HD Plan F*		Plan F*		Plan G		Plan N	
	Female	Male	Female	Male	Female	Male	Female	Male	Female	Male
0-64	10,603.19	11,663.51	4,211.04	4,632.20	12,945.21	14,239.74	10,972.02	12,069.21	8,967.84	9,864.57
65	2,742.98	3,017.27	1,089.38	1,198.32	3,348.86	3,683.73	2,966.03	3,262.64	2,319.92	2,551.91
66	2,742.98	3,017.27	1,089.38	1,198.32	3,348.86	3,683.73	2,966.03	3,262.64	2,319.92	2,551.91
67	2,742.98	3,017.27	1,089.38	1,198.32	3,348.86	3,683.73	2,966.03	3,262.64	2,319.92	2,551.91
68	2,742.98	3,017.27	1,089.38	1,198.32	3,348.86	3,683.73	2,966.03	3,262.64	2,319.92	2,551.91
69	2,804.66	3,085.11	1,113.87	1,225.26	3,424.14	3,766.55	2,966.03	3,262.64	2,372.07	2,609.28
70	2,866.32	3,152.96	1,138.37	1,252.20	3,499.44	3,849.38	2,966.03	3,262.64	2,424.24	2,666.66
71	2,927.99	3,220.79	1,162.85	1,279.14	3,574.73	3,932.19	3,029.85	3,332.84	2,476.40	2,724.03
72	2,989.67	3,288.63	1,187.34	1,306.08	3,650.03	4,015.02	3,093.66	3,403.02	2,528.55	2,781.41
73	3,067.40	3,374.13	1,218.21	1,340.04	3,744.92	4,119.41	3,174.11	3,491.51	2,594.30	2,853.72
74	3,145.13	3,459.65	1,249.08	1,374.00	3,839.82	4,223.81	3,254.54	3,579.98	2,660.04	2,926.04
75	3,222.86	3,545.15	1,279.95	1,407.96	3,934.71	4,328.19	3,334.97	3,668.46	2,725.79	2,998.35
76	3,300.59	3,630.65	1,310.84	1,441.91	4,029.62	4,432.58	3,415.41	3,756.95	2,791.52	3,070.68
77	3,378.32	3,716.16	1,341.71	1,475.87	4,124.52	4,536.96	3,495.84	3,845.43	2,857.26	3,143.00
78	3,459.41	3,805.35	1,373.90	1,511.30	4,223.51	4,645.86	3,579.74	3,937.70	2,925.84	3,218.42
79	3,540.47	3,894.51	1,406.10	1,546.71	4,322.51	4,754.75	3,663.63	4,029.99	2,994.42	3,293.85
80	3,621.56	3,983.70	1,438.31	1,582.13	4,421.48	4,863.63	3,747.53	4,122.29	3,062.99	3,369.29
81	3,702.65	4,072.89	1,470.50	1,617.56	4,520.46	4,972.53	3,831.44	4,214.58	3,131.57	3,444.72
82	3,783.71	4,162.08	1,502.70	1,652.97	4,619.46	5,081.40	3,915.33	4,306.86	3,200.13	3,520.16
83	3,874.52	4,261.98	1,538.78	1,692.65	4,730.33	5,203.35	4,009.31	4,410.23	3,276.95	3,604.64
84	3,965.33	4,361.87	1,574.84	1,732.32	4,841.19	5,325.32	4,103.28	4,513.61	3,353.75	3,689.12
85	4,056.14	4,461.75	1,610.90	1,772.00	4,952.07	5,447.27	4,197.24	4,616.97	3,430.55	3,773.60
86	4,146.95	4,561.65	1,646.97	1,811.66	5,062.94	5,569.23	4,291.22	4,720.34	3,507.35	3,858.09
87	4,237.76	4,661.54	1,683.03	1,851.33	5,173.80	5,691.17	4,385.18	4,823.70	3,584.15	3,942.57
88	4,330.56	4,763.61	1,719.89	1,891.88	5,287.08	5,815.80	4,481.21	4,929.32	3,662.64	4,028.90
89	4,425.39	4,867.94	1,757.55	1,933.31	5,402.87	5,943.15	4,579.34	5,037.27	3,742.85	4,117.13
90	4,522.29	4,974.53	1,796.03	1,975.64	5,521.17	6,073.29	4,679.60	5,147.57	3,824.81	4,207.28
91	4,621.32	5,083.46	1,835.36	2,018.90	5,642.09	6,206.30	4,782.09	5,260.29	3,908.55	4,299.41
92	4,722.53	5,194.77	1,875.56	2,063.10	5,765.63	6,342.18	4,886.79	5,375.48	3,994.14	4,393.56
93	4,825.94	5,308.52	1,916.63	2,108.28	5,891.88	6,481.07	4,993.82	5,493.18	4,081.61	4,489.77
94	4,931.61	5,424.77	1,958.60	2,154.45	6,020.90	6,623.00	5,103.17	5,613.48	4,170.99	4,588.08
95	5,039.61	5,543.57	2,001.48	2,201.63	6,152.75	6,768.02	5,214.92	5,736.41	4,262.33	4,688.55
96	5,039.61	5,543.57	2,001.48	2,201.63	6,152.75	6,768.02	5,214.92	5,736.41	4,262.33	4,688.55
97	5,039.61	5,543.57	2,001.48	2,201.63	6,152.75	6,768.02	5,214.92	5,736.41	4,262.33	4,688.55
98	5,039.61	5,543.57	2,001.48	2,201.63	6,152.75	6,768.02	5,214.92	5,736.41	4,262.33	4,688.55
99	5,039.61	5,543.57	2,001.48	2,201.63	6,152.75	6,768.02	5,214.92	5,736.41	4,262.33	4,688.55

Monthly Rates by Plan – Florida
Zip Codes: All Zip Codes that start with 334
Tobacco Rates

Issue Age	Plan A		HD Plan F*		Plan F*		Plan G		Plan N	
	Female	Male	Female	Male	Female	Male	Female	Male	Female	Male
0-64	1,016.15	1,117.76	403.56	443.91	1,240.58	1,364.64	1,051.49	1,156.64	859.41	945.36
65	262.88	289.16	104.40	114.84	320.93	353.03	284.25	312.68	222.33	244.56
66	262.88	289.16	104.40	114.84	320.93	353.03	284.25	312.68	222.33	244.56
67	262.88	289.16	104.40	114.84	320.93	353.03	284.25	312.68	222.33	244.56
68	262.88	289.16	104.40	114.84	320.93	353.03	284.25	312.68	222.33	244.56
69	268.79	295.67	106.74	117.42	328.14	360.96	284.25	312.68	227.33	250.05
70	274.70	302.16	109.10	120.00	335.37	368.90	284.25	312.68	232.32	255.56
71	280.61	308.66	111.44	122.58	342.59	376.83	290.36	319.40	237.32	261.06
72	286.52	315.17	113.79	125.16	349.80	384.77	296.48	326.13	242.33	266.55
73	293.96	323.36	116.75	128.42	358.89	394.77	304.19	334.61	248.63	273.48
74	301.41	331.55	119.70	131.67	367.98	404.78	311.90	343.08	254.93	280.41
75	308.85	339.75	122.67	134.93	377.07	414.78	319.61	351.56	261.23	287.34
76	316.31	347.94	125.63	138.18	386.18	424.79	327.32	360.05	267.53	294.27
77	323.76	356.13	128.58	141.44	395.27	434.79	335.03	368.52	273.83	301.20
78	331.53	364.68	131.67	144.84	404.76	445.23	343.07	377.37	280.40	308.43
79	339.30	373.23	134.75	148.23	414.24	455.67	351.11	386.21	286.97	315.66
80	347.07	381.78	137.84	151.62	423.72	466.10	359.15	395.06	293.54	322.89
81	354.84	390.32	140.93	155.01	433.22	476.54	367.19	403.91	300.11	330.12
82	362.61	398.87	144.02	158.42	442.70	486.98	375.23	412.74	306.68	337.35
83	371.31	408.44	147.47	162.21	453.33	498.66	384.23	422.66	314.04	345.45
84	380.01	418.01	150.92	166.02	463.95	510.35	393.23	432.56	321.41	353.54
85	388.71	427.59	154.38	169.82	474.57	522.03	402.24	442.46	328.76	361.64
86	397.41	437.16	157.83	173.63	485.21	533.72	411.24	452.37	336.12	369.74
87	406.13	446.73	161.30	177.42	495.83	545.40	420.24	462.27	343.49	377.84
88	415.01	456.51	164.82	181.31	506.69	557.36	429.45	472.40	351.00	386.10
89	424.10	466.52	168.44	185.28	517.77	569.55	438.86	482.75	358.70	394.56
90	433.38	476.73	172.13	189.33	529.11	582.03	448.46	493.31	366.54	403.20
91	442.88	487.17	175.89	193.49	540.71	594.77	458.28	504.11	374.57	412.02
92	452.58	497.84	179.75	197.72	552.54	607.80	468.32	515.15	382.77	421.05
93	462.48	508.74	183.68	202.05	564.65	621.11	478.58	526.43	391.16	430.28
94	472.62	519.87	187.70	206.48	577.01	634.71	489.06	537.96	399.72	439.70
95	482.97	531.26	191.81	210.99	589.64	648.60	499.77	549.74	408.48	449.33
96	482.97	531.26	191.81	210.99	589.64	648.60	499.77	549.74	408.48	449.33
97	482.97	531.26	191.81	210.99	589.64	648.60	499.77	549.74	408.48	449.33
98	482.97	531.26	191.81	210.99	589.64	648.60	499.77	549.74	408.48	449.33
99	482.97	531.26	191.81	210.99	589.64	648.60	499.77	549.74	408.48	449.33

Annual Rates by Plan – Florida
Zip Codes: All Zip Codes that start with 334
Tobacco Rates

Issue Age	Plan A		HD Plan F*		Plan F*		Plan G		Plan N	
	Female	Male	Female	Male	Female	Male	Female	Male	Female	Male
0-64	12,193.67	13,413.03	4,842.72	5,326.98	14,886.98	16,375.68	12,617.87	13,879.64	10,312.97	11,344.28
65	3,154.43	3,469.86	1,252.79	1,378.07	3,851.18	4,236.30	3,410.94	3,752.04	2,667.90	2,934.69
66	3,154.43	3,469.86	1,252.79	1,378.07	3,851.18	4,236.30	3,410.94	3,752.04	2,667.90	2,934.69
67	3,154.43	3,469.86	1,252.79	1,378.07	3,851.18	4,236.30	3,410.94	3,752.04	2,667.90	2,934.69
68	3,154.43	3,469.86	1,252.79	1,378.07	3,851.18	4,236.30	3,410.94	3,752.04	2,667.90	2,934.69
69	3,225.35	3,547.89	1,280.96	1,409.04	3,937.76	4,331.54	3,410.94	3,752.04	2,727.89	3,000.68
70	3,296.27	3,625.89	1,309.11	1,440.03	4,024.35	4,426.79	3,410.94	3,752.04	2,787.87	3,066.66
71	3,367.20	3,703.91	1,337.28	1,471.01	4,110.93	4,522.04	3,484.32	3,832.76	2,847.86	3,132.65
72	3,438.11	3,781.92	1,365.45	1,502.00	4,197.51	4,617.26	3,557.72	3,913.47	2,907.84	3,198.62
73	3,527.51	3,880.25	1,400.96	1,541.04	4,306.65	4,737.32	3,650.21	4,015.23	2,983.44	3,281.78
74	3,616.89	3,978.59	1,436.45	1,580.10	4,415.79	4,857.38	3,742.71	4,116.98	3,059.04	3,364.95
75	3,706.28	4,076.91	1,471.95	1,619.15	4,524.92	4,977.41	3,835.22	4,218.74	3,134.64	3,448.11
76	3,795.66	4,175.25	1,507.46	1,658.21	4,634.06	5,097.47	3,927.71	4,320.48	3,210.26	3,531.27
77	3,885.06	4,273.58	1,542.96	1,697.25	4,743.20	5,217.53	4,020.21	4,422.23	3,285.86	3,614.45
78	3,978.30	4,376.13	1,579.98	1,737.99	4,857.03	5,342.75	4,116.69	4,528.37	3,364.71	3,701.19
79	4,071.56	4,478.70	1,617.02	1,778.72	4,970.87	5,467.97	4,213.19	4,634.51	3,443.58	3,787.94
80	4,164.78	4,581.27	1,654.05	1,819.46	5,084.70	5,593.19	4,309.67	4,740.65	3,522.44	3,874.68
81	4,258.04	4,683.84	1,691.09	1,860.18	5,198.55	5,718.41	4,406.16	4,846.77	3,601.29	3,961.43
82	4,351.26	4,786.40	1,728.11	1,900.92	5,312.39	5,843.63	4,502.63	4,952.90	3,680.16	4,048.17
83	4,455.71	4,901.27	1,769.58	1,946.54	5,439.87	5,983.86	4,610.70	5,071.77	3,768.48	4,145.33
84	4,560.12	5,016.14	1,811.06	1,992.17	5,567.37	6,124.11	4,718.76	5,190.65	3,856.80	4,242.48
85	4,664.57	5,131.02	1,852.53	2,037.78	5,694.87	6,264.36	4,826.84	5,309.51	3,945.12	4,339.64
86	4,769.00	5,245.89	1,894.01	2,083.41	5,822.37	6,404.60	4,934.88	5,428.38	4,033.46	4,436.79
87	4,873.43	5,360.76	1,935.48	2,129.03	5,949.87	6,544.85	5,042.96	5,547.26	4,121.78	4,533.95
88	4,980.14	5,478.15	1,977.87	2,175.65	6,080.16	6,688.17	5,153.37	5,668.73	4,212.03	4,633.23
89	5,089.20	5,598.11	2,021.18	2,223.30	6,213.30	6,834.62	5,266.23	5,792.85	4,304.27	4,734.69
90	5,200.64	5,720.70	2,065.44	2,271.98	6,349.35	6,984.29	5,381.54	5,919.71	4,398.53	4,838.37
91	5,314.53	5,845.97	2,110.67	2,321.73	6,488.39	7,137.23	5,499.39	6,049.34	4,494.84	4,944.32
92	5,430.90	5,973.99	2,156.88	2,372.57	6,630.47	7,293.51	5,619.83	6,181.80	4,593.27	5,052.59
93	5,549.82	6,104.81	2,204.12	2,424.53	6,775.67	7,453.23	5,742.89	6,317.18	4,693.85	5,163.24
94	5,671.35	6,238.49	2,252.39	2,477.61	6,924.03	7,616.43	5,868.65	6,455.51	4,796.64	5,276.30
95	5,795.55	6,375.09	2,301.71	2,531.87	7,075.65	7,783.23	5,997.15	6,596.87	4,901.67	5,391.84
96	5,795.55	6,375.09	2,301.71	2,531.87	7,075.65	7,783.23	5,997.15	6,596.87	4,901.67	5,391.84
97	5,795.55	6,375.09	2,301.71	2,531.87	7,075.65	7,783.23	5,997.15	6,596.87	4,901.67	5,391.84
98	5,795.55	6,375.09	2,301.71	2,531.87	7,075.65	7,783.23	5,997.15	6,596.87	4,901.67	5,391.84
99	5,795.55	6,375.09	2,301.71	2,531.87	7,075.65	7,783.23	5,997.15	6,596.87	4,901.67	5,391.84

GREAT SOUTHERN LIFE INSURANCE COMPANY
Outline of Coverage
Medicare Supplement Benefit Plans A, F, G, and N

BASIC BENEFITS

Hospitalization – Part A coinsurance plus coverage for 365 additional days after Medicare benefits end.
Medical Expenses – Part B coinsurance (generally 20% of Medicare-approved expenses) or copayments for hospital outpatient services. Plans K, L and N require insureds to pay a portion of Part B coinsurance or copayments.
Blood – First three pints of blood each year.
Hospice — Part A coinsurance.

PREMIUM INFORMATION.

We, Great Southern Life Insurance Company, can only raise your premium for all policies like yours in the state of Florida.

One time Policy Fee: $25.00

READ YOUR POLICY VERY CAREFULLY.

This is only an outline describing your policy's most important features. The policy is your insurance contract. You must read the policy itself to understand all of the rights and duties of both you and us.

RIGHT TO RETURN POLICY.

If you find that you are not satisfied with your policy, you may return it to us at our Medicare Supplement Administrative Offices: PO Box 10812, Clearwater, FL 33757-8812. If you send the policy back to us within 30 days after you receive it, we will treat the policy as if it had never been issued and return all of your payments.

POLICY REPLACEMENT.

If you are replacing another health insurance policy, do NOT cancel it until you have actually received your new policy and are sure you want to keep it.

NOTICE.

Neither we nor our agents are connected with Medicare. This outline does not give all the details of Medicare coverage. Contact your local Social Security office or consult "Medicare & You" for more details. Use this outline to compare benefits and premiums among policies.

COMPLETE ANSWERS ARE VERY IMPORTANT.

When you fill out the application for the new policy, and it is **NOT** an "Open Enrollment or Guaranteed Issue status application," be sure to answer truthfully and completely all questions about your medical and health history. The policy is issued on the basis that the answers to all questions and all information shown in the application are correct and complete. We may cancel your policy and refuse to pay any claims if you leave out or falsify important medical information. Review the application carefully before you sign it. Be certain that all information has been properly recorded. To review "Open Enrollment" timeframes please go to the following link on the Medicare.gov website:

https://www.medicare.gov/supplement-other-insurance/when-can-i-buy-medigap/when-can-i-buy-medigap.html

NO HEALTH REVIEW.

No health review is required if you enroll within the first six months after you reach age 65 and enroll in Medicare Part B, or in other situations as required by law.

PLEASE REFER TO YOUR POLICY FOR DETAILS.

GREAT SOUTHERN LIFE INSURANCE COMPANY
Outline of Coverage
PLAN A

MEDICARE PART A – HOSPITAL SERVICES PER BENEFIT PERIOD.

*A benefit period begins on the first day you receive service as an inpatient in a hospital and ends after you have been out of the hospital and have not received skilled care in any other facility for 60 days in a row.

Services	Medicare Pays	Plan A Pays	You Pay
HOSPITALIZATION*			
Semiprivate room and board, general nursing and miscellaneous services and supplies.			
First 60 days	All but $1,484	$0	$1,484 Part A Deductible
61st thru 90th day	All but $371 a day	$371 a day	$0
91st day and after			
- While using 60 lifetime reserve days	All but $742 a day	$742 a day	$0
- Once lifetime reserve days are used			
▪ Additional 365 days	$0	100% of Medicare Eligible Expenses	$0**
▪ Beyond the additional 365 days	$0	$0	All Costs
SKILLED NURSING FACILITY CARE*			
You must meet Medicare's requirements, including having been in a hospital for at least 3 days and entered a Medicare approved facility within 30 days after leaving the hospital.			
First 20 days	All approved amounts	$0	$0
21st thru 100th days	All but $185.50 a day	$0	Up to $185.50 a day
101st day and after	$0	$0	All Costs
BLOOD			
First 3 pints	$0	3 pints	$0
Additional amounts	100%	$0	$0
HOSPICE CARE			
You must meet Medicare's requirements, including a doctor's certification of terminal illness.	All but very limited copayment/coinsurance for outpatient drugs and inpatient respite care.	Medicare copayment/coinsurance	$0

****NOTICE**: When your Medicare Part A hospital benefits are exhausted, the insurer stands in the place of Medicare and will pay whatever amount Medicare would have paid for up to an additional 365 days as provided in the policy's "Core Benefits." During this time, the hospital is prohibited from billing you for the balance based on any difference between its billed charges and the amount Medicare would have paid.

GREAT SOUTHERN LIFE INSURANCE COMPANY
Outline of Coverage
PLAN A
MEDICARE PART B – MEDICAL SERVICES PER CALENDAR YEAR.

*Once you have been billed $203 of Medicare Eligible Expenses for covered services (which are noted with an asterisk), your Medicare Part B Deductible will have been met for the calendar year.

Services	Medicare Pays	Plan A Pays	You Pay
MEDICAL EXPENSES IN OR OUT OF THE HOSPITAL AND OUTPATIENT HOSPITAL TREATMENT, such as Physician's services, inpatient and outpatient medical and surgical services and supplies, physical and speech therapy, diagnostic tests, durable medical equipment First $203 of Medicare approved amounts* Remainder of Medicare approved amounts	 $0 Generally 80%	 $0 Generally 20%	 $203 Part B Deductible $0
Part B Excess Charges (above Medicare approved amounts)	$0	$0	All costs
BLOOD First 3 pints Next $203 of Medicare approved amounts* Remainder of Medicare approved amounts	 $0 $0 80%	 All costs $0 20%	 $0 $203 Part B Deductible $0
CLINICAL LABORATORY SERVICES – TESTS FOR DIAGNOSTIC SERVICES	100%	$0	$0

Parts A & B

Services	Medicare Pays	Plan A Pays	You Pay
HOME HEALTH CARE MEDICARE APPROVED SERVICES ▪ Medically necessary skilled care services and medical supplies ▪ Durable medical equipment. First $203 of Medicare approved amounts* ▪ Remainder of Medicare approved amounts	 100% $0 80%	 $0 $0 20%	 $0 $203 Part B Deductible $0

GREAT SOUTHERN LIFE INSURANCE COMPANY
Outline of Coverage
PLAN F OR HIGH DEDUCTIBLE PLAN F†
MEDICARE PART A – HOSPITAL SERVICES PER BENEFIT PERIOD.

*A benefit period begins on the first day you receive service as an inpatient in a hospital and ends after you have been out of the hospital and have not received skilled care in any other facility for 60 days in a row.

Services	Medicare Pays	Plan F Pays (After You pay $2,370 Deductible**)	You Pay (In addition to $2,370 Deductible**)
HOSPITALIZATION*			
Semiprivate room and board, general nursing and miscellaneous services and supplies.			
First 60 days	All but $1,484	$1,484 Part A Deductible	$0
61st thru 90th day	All but $371 a day	$371 a day	$0
91st day and after			
- While using 60 lifetime reserve days	All but $742 a day	$742 a day	$0
- Once lifetime reserve days are used			
▪ Additional 365 days	$0	100% of Medicare Eligible Expenses	$0***
▪ Beyond the additional 365 days	$0	$0	All Costs
SKILLED NURSING FACILITY CARE*			
You must meet Medicare's requirements, including having been in a hospital for at least 3 days and entered a Medicare approved facility within 30 days after leaving the hospital.			
First 20 days	All approved amounts	$0	$0
21st thru 100th days	All but $185.50 a day	Up to $185.50 a day	$0
101st day and after	$0	$0	All Costs
BLOOD			
First 3 pints	$0	3 pints	$0
Additional amounts	100%	$0	$0

†**Only applicants first eligible for Medicare before January 1, 2020 may purchase Plans F and High Deductible F.**

Services	Medicare Pays	Plan F Pays (**After You pay $2,370 Deductible**)	You Pay (**In addition to $2,370 Deductible**)
HOSPICE CARE You must meet Medicare's requirements, including a doctor's certification of terminal illness.	All but very limited copayment/coinsurance for outpatient drugs and inpatient respite care.	Medicare copayment/coinsurance	$0

***NOTICE:** When your Medicare Part A hospital benefits are exhausted, the insurer stands in the place of Medicare and will pay whatever amount Medicare would have paid for up to an additional 365 days as provided in the policy's "Core Benefits." During this time, the hospital is prohibited from billing you for the balance based on any difference between its billed charges and the amount Medicare would have paid.

**The High Deductible Plan F pays the same benefits as Plan F after you have paid a calendar year $2,370 deductible. Benefits from the High Deductible Plan F will not begin until out-of-pocket expenses are $2,370. Out-of-pocket expense for this deductible include expense for the Medicare Part B deductible and expense that would ordinarily be paid by the policy. This does includes the Medicare deductibles for Part A and Part B, but does not include the plan's separate foreign travel emergency deductible.

†**Only applicants first eligible for Medicare before January 1, 2020 may purchase Plans F and High Deductible F.**

GREAT SOUTHERN LIFE INSURANCE COMPANY
Outline of Coverage
PLAN F OR HIGH DEDUCTIBLE PLAN F†
MEDICARE PART B – MEDICAL SERVICES PER CALENDAR YEAR

*Once you have been billed $203 of Medicare Approved amounts for covered services (which are noted with an asterisk), your Medicare Part B Deductible will have been met for the calendar year.

Services	Medicare Pays	Plan F Pays (After You pay $2,370 Deductible**)	You Pay (In addition to $2,370 Deductible**)
MEDICAL EXPENSES IN OR OUT OF THE HOSPITAL AND OUTPATIENT HOSPITAL TREATMENT, such as Physician's services, inpatient and outpatient medical and surgical services and supplies, physical and speech therapy, diagnostic tests, durable medical equipment First $203 of Medicare approved amounts* Remainder of Medicare approved amounts	 $0 Generally 80%	 $203 Part B Deductible Generally 20%	 $0 $0
Part B Excess Charges (above Medicare approved amounts)	$0	100%	$0
BLOOD First 3 pints Next $203 of Medicare approved amounts* Remainder of Medicare approved amounts	 $0 $0 80%	 All costs $203 Part B Deductible 20%	 $0 $0 $0
CLINICAL LABORATORY SERVICES – TESTS FOR DIAGNOSTIC SERVICES	100%	$0	$0

Parts A & B

Services	Medicare Pays	Plan F Pays (After You pay $2,370 Deductible**)	You Pay (In addition to $2,370 Deductible**)
HOME HEALTH CARE MEDICARE APPROVED SERVICES - Medically necessary skilled care services and medical supplies - Durable medical equipment. First $203 of Medicare approved amounts* - Remainder of Medicare approved amounts	 100% $0 80%	 $0 $203 Part B Deductible 20%	 $0 $0 $0

†**Only applicants first eligible for Medicare before January 1, 2020 may purchase Plans F and High Deductible F.**

PLAN F OR HIGH DEDUCTIBLE PLAN F†
MEDICARE PART B – MEDICAL SERVICES PER CALENDAR YEAR

Other Benefits Not Covered by Medicare

Services	Medicare Pays	Plan F Pays (After You pay $2,370 Deductible**)	You Pay (In addition to $2,370 Deductible**)
FOREIGN TRAVEL – NOT COVERED BY MEDICARE Medically necessary emergency care services beginning during the first 60 days of each trip outside the USA.			
First $250 each calendar year	$0	$0	$250
Remainder of charges	$0	80% to a lifetime maximum benefit of $50,000.	20% and amounts over the $50,000 lifetime maximum.

†**Only applicants first eligible for Medicare before January 1, 2020 may purchase Plans F and High Deductible F.**

GREAT SOUTHERN LIFE INSURANCE COMPANY
Outline of Coverage

PLAN G

MEDICARE PART A – HOSPITAL SERVICES PER BENEFIT PERIOD

A benefit period begins on the first day you receive service as an inpatient in a hospital and ends after you have been out of the hospital and have not received skilled care in any other facility for 60 days in a row.

Services	Medicare Pays	Plan G Pays	You Pay
HOSPITALIZATION*			
Semiprivate room and board, general nursing and miscellaneous services and supplies.			
First 60 days	All but $1,484	$1,484 Part A Deductible	$0
61st thru 90th day	All but $371 a day	$371 a day	$0
91st day and after			
- While using 60 lifetime reserve days	All but $742 a day	$742 a day	$0
- Once lifetime reserve days are used			
▪ Additional 365 days	$0	100% of Medicare Eligible Expenses	$0**
▪ Beyond the additional 365 days	$0	$0	All Costs
SKILLED NURSING FACILITY CARE*			
You must meet Medicare's requirements, including having been in a hospital for at least 3 days and entered a Medicare approved facility within 30 days after leaving the hospital.			
First 20 days	All approved amounts	$0	$0
21st thru 100 days	All but $185.50 a day	Up to $185.50 a day	$0
101st day and after	$0	$0	All Costs
BLOOD			
First 3 pints	$0	3 pints	$0
Additional amounts	100%	$0	$0
HOSPICE CARE			
You must meet Medicare's requirements, including a doctor's certification of terminal illness.	All but very limited copayment/coinsurance for outpatient drugs and inpatient respite care.	Medicare copayment/coinsurance	$0

**When your Medicare Part A hospital benefits are exhausted, the insurer stands in the place of Medicare and will pay whatever amount Medicare would have paid for up to an additional 365 days as provided in the policy's "Core Benefits." During this time, the hospital is prohibited from billing you for the balance based on any difference between its billed charges and the amount Medicare would have paid.

GREAT SOUTHERN LIFE INSURANCE COMPANY
Outline of Coverage
PLAN G
MEDICARE PART B – MEDICAL SERVICES PER CALENDAR YEAR

Once you have been billed $203 of Medicare approved amounts for covered services (which are noted with an asterisk), your Medicare Part B Deductible will have been met for the calendar year.

Services	Medicare Pays	Plan G Pays	You Pay
MEDICAL EXPENSES IN OR OUT OF THE HOSPITAL AND OUTPATIENT HOSPITAL TREATMENT, such as Physician's services, inpatient and outpatient medical and surgical services and supplies, physical and speech therapy, diagnostic tests, durable medical equipment First $203 of Medicare approved amounts* Remainder of Medicare approved amounts	 $0 Generally 80%	 $0 Generally 20%	 $203 Part B Deductible $0
Part B Excess Charges (above Medicare approved amounts)	$0	100%	$0
BLOOD First 3 pints Next $203 of Medicare approved amounts* Remainder of Medicare approved amounts	 $0 $0 80%	 All costs $0 20%	 $0 $203 Part B Deductible $0
CLINICAL LABORATORY SERVICES – TESTS FOR DIAGNOSTIC SERVICES	100%	$0	$0

Parts A & B

Services	Medicare Pays	Plan G Pays	You Pay
HOME HEALTH CARE MEDICARE APPROVED SERVICES - Medically necessary skilled care services and medical supplies - Durable medical equipment. First $203 of Medicare approved amounts* - Remainder of Medicare approved amounts	 100% $0 80%	 $0 $0 20%	 $0 $203 Part B Deductible $0

Other Benefits Not Covered by Medicare

Services	Medicare Pays	Plan G Pays	You Pay
FOREIGN TRAVEL – NOT COVERED BY MEDICARE Medically necessary emergency care services beginning during the first 60 days of each trip outside the USA. First $250 each calendar year Remainder of Charges	 $0 $0	 $0 80% to a lifetime maximum benefit of $50,000.	 $250 20% and amounts over the $50,000 lifetime maximum.

GREAT SOUTHERN LIFE INSURANCE COMPANY
Outline of Coverage
PLAN N

MEDICARE PART A – HOSPITAL SERVICES PER BENEFIT PERIOD

A benefit period begins on the first day you receive service as an inpatient in a hospital and ends after you have been out of the hospital and have not received skilled care in any other facility for 60 days in a row.

Services	Medicare Pays	Plan N Pays	You Pay
HOSPITALIZATION*			
Semiprivate room and board, general nursing and miscellaneous services and supplies.			
First 60 days	All but $1,484	$1,484 Part A Deductible	$0
61st thru 90th day	All but $371 a day	$371 a day	$0
91st day and after			
- While using 60 lifetime reserve days	All but $742 a day	$742 a day	$0
- Once lifetime reserve days are used			
▪ Additional 365 days	$0	100% of Medicare Eligible Expenses	$0**
▪ Beyond the additional 365 days	$0	$0	All Costs
SKILLED NURSING FACILITY CARE*			
You must meet Medicare's requirements, including having been in a hospital for at least 3 days and entered a Medicare approved facility within 30 days after leaving the hospital.			
First 20 days	All approved amounts	$0	$0
21st thru 100 days	All but $185.50 a day	Up to $185.50 a day	$0
101st day and after	$0	$0	All Costs
BLOOD			
First 3 pints	$0	3 pints	$0
Additional amounts	100%	$0	$0
HOSPICE CARE			
You must meet Medicare's requirements, including a doctor's certification of terminal illness.	All but very limited copayment/coinsurance for outpatient drugs and inpatient respite care.	Medicare copayment/coinsurance	$0

**When your Medicare Part A hospital benefits are exhausted, the insurer stands in the place of Medicare and will pay whatever amount Medicare would have paid for up to an additional 365 days as provided in the policy's "Core Benefits." During this time, the hospital is prohibited from billing you for the balance based on any difference between its billed charges and the amount Medicare would have paid.

GREAT SOUTHERN LIFE INSURANCE COMPANY
Outline of Coverage

PLAN N

MEDICARE PART B – MEDICAL SERVICES PER CALENDAR YEAR

*Once you have been billed $203 of Medicare Approved amounts for covered services (which are noted with an asterisk), your Medicare Part B Deductible will have been met for the calendar year.

Services	Medicare Pays	Plan N Pays	You Pay
MEDICAL EXPENSES IN OR OUT OF THE HOSPITAL AND OUTPATIENT HOSPITAL TREATMENT, such as Physician's services, inpatient and outpatient medical and surgical services and supplies, physical and speech therapy, diagnostic tests, durable medical equipment			
First $203 of Medicare approved amounts*	$0	$0	$203 Part B Deductible
Remainder of Medicare approved amounts	Generally 80%	Balance, other than up to $20 per office visit and up to $50 per emergency room visit. The copayment of up to $50 is waived if the insured is admitted to any hospital and the emergency visit is covered as a Medicare Part A expense.	Up to $20 per office visit and up to $50 per emergency room visit. The copayment of up to $50 is waived if the insured is admitted to any hospital and the emergency visit is covered as a Medicare Part A expense.
Part B Excess Charges (above Medicare approved amounts)	$0	$0	All costs
BLOOD			
First 3 pints	$0	All costs	$0
Next $203 of Medicare approved amounts*	$0	$0	$203 Part B Deductible
Remainder of Medicare approved amounts	80%	20%	$0
CLINICAL LABORATORY SERVICES – TESTS FOR DIAGNOSTIC SERVICES	100%	$0	$0

Parts A & B

Services	Medicare Pays	Plan N Pays	You Pay
HOME HEALTH CARE			
MEDICARE APPROVED SERVICES			
- Medically necessary skilled care services and medical supplies	100%	$0	$0
- Durable medical equipment. First $203 of Medicare approved amounts	$0	$0	$203 Part B Deductible
- Remainder of Medicare approved amounts	80%	20%	$0

GREAT SOUTHERN LIFE INSURANCE COMPANY
Outline of Coverage
PLAN N

OTHER BENEFITS NOT COVERED BY MEDICARE

Services	Medicare Pays	Plan N Pays	You Pay
FOREIGN TRAVEL – NOT COVERED BY MEDICARE Medically necessary emergency care services beginning during the first 60 days of each trip outside the USA. First $250 each calendar year Remainder of charges	 $0 $0	 $0 80% to a lifetime maximum benefit of $50,000.	 $250 20% and amounts over the $50,000 lifetime maximum.