



Application

Protection SeriesSM –

Cancer and Heart Attack or Stroke Plus Insurance Plans

Policy Form CLICCAN18 MA or CLICCANR18 MA

Policy Form CLICHAS18 MA or CLICHASR18 MA

Underwritten by

**Continental Life Insurance Company
of Brentwood, Tennessee**

An Aetna Company

Massachusetts

aetnaseniorproducts.com



**Continental Life
Insurance Company
of Brentwood, Tennessee**
An Aetna Company
P.O. Box 14399
Lexington, KY 40512-9700

Application for Cancer and Heart Attack or Stroke Plus Insurance Plans

from Continental Life Insurance Company
of Brentwood, Tennessee

Page 1 of 7

- Print clearly and use blue or black ink.
- Complete all required sections of the application. Any incomplete or missing information could delay processing of your application.

Please select one: New business
 Reinstatement *Policy number*
 Conversion *Policy number*

1. Proposed insured information

If policy is issued, the proposed insured will become the policy owner.

| | | |
|--|------------------------|------------------------------|
| Full name of proposed insured <i>First, M.I., Last</i> | Phone | |
| | | |
| Residential address | Apt/suite number | |
| | | |
| City | State | Zip |
| | | |
| Mailing address | Apt/suite number | |
| | | |
| City | State | Zip |
| | | |
| E-mail | Social Security Number | |
| | | |
| Birth date <i>mm/dd/yyyy</i> | Age | <input type="radio"/> Male |
| | | <input type="radio"/> Female |
| Beneficiary name | Relationship | |
| | | |

Write your mailing address if different from your residential address.

Write the birthdate that is on the birth certificate.

***Domestic partner means your same sex or opposite sex domestic partner or civil union partner as defined by applicable law.**

Additional proposed insureds

Family members include spouse or domestic partner* and unmarried child(ren) under age 26.

| | | |
|---|------------------------------|-------|
| Full name of spouse <i>please print</i> | Social Security Number | |
| | | |
| Sex | Birth date <i>mm/dd/yyyy</i> | Age |
| | | |
| Full name of child <i>please print</i> | | |
| | | |
| Sex | Birth date <i>mm/dd/yyyy</i> | Age |
| | | |
| Full name of child <i>please print</i> | | |
| | | |
| Sex | Birth date <i>mm/dd/yyyy</i> | Age |
| | | |
| Full name of child <i>please print</i> | | |
| | | |
| Sex | Birth date <i>mm/dd/yyyy</i> | Age |
| | | |

If additional space is needed. Please use a separate sheet of paper and attach to the application.

Policy delivery *Select one:*
Agent: Mail
Applicant: Mail Electronically

2. Benefits information

Benefits for Cancer coverage and Heart Attack or Stroke coverage are available in \$5,000 increments up to \$75,000

Premium will be drafted upon policy issue.

Requested effective date: -

Type of coverage selected:

- Individual
Individual and spouse (or domestic partner)
Individual and child(ren)
Family

Plan selected:

- Cancer or
Cancer with recurrence benefit

Benefit amount:

\$.....
\$.....

Premium amount:

\$.....
\$.....

Heart attack or stroke or

\$..... \$.....

Heart attack or stroke with recurrence benefit

\$..... \$.....

Premium mode:

- Annual
Semi-annual
Quarterly
Monthly bank draft (electronic funds transfer or List Bill only)

Payment method:

- Check
Electronic funds transfer
List Bill Billing file identifier -

Premium collected:

\$.....

PAYMENT MODES

You have a choice among several payment options or modes for paying your premium (annual, semi-annual, quarterly and monthly bank draft). Each payment mode, other than annual and monthly bank draft, results in higher total yearly premium costs. Reasons for higher costs include added collection and administrative costs, time value of money considerations and lapse rates.

The annual and monthly bank draft modes have the same total yearly premium costs. As a result, there is a time value of money advantage to you for paying monthly versus annually. However, there may be other advantages to you for choosing an annual payment based on your preferences. Your agent can explain the differences in modes and help you decide which is best for you. You have the right to change your payment mode, among the modes available, during the life of your policy.

3. Health questions

COMPLETE THIS SECTION ONLY IF THIS IS AN APPLICATION FOR NEW BUSINESS OR REINSTATEMENT.

If the answer to the question in section A is "yes" the application will be declined.

If any answers to the questions in section B are "yes" (except question B1) then the applicant is not eligible for Cancer coverage.

A. Please answer the following question if you or any other person are applying for coverage.

Have you or any other person applying for coverage:

- 1. During the past ten (10) years, been treated for or been diagnosed by a medical professional as having Acquired Immune Deficiency Syndrome (AIDS), AIDS Related Complex (ARC) or tested positive for Human Immunodeficiency Virus (HIV)? Yes No

B. Please answer the following questions if applying for the Cancer benefit.

- 1. Do the applicant and all dependents applying for cancer coverage currently have health insurance coverage providing benefits for hospital and medical services and supplies? Yes No

If the answer is No, the policy shall not be issued.

Within the past five (5) years, have you or any other person applying for coverage under this policy:

- 2. Been advised by a Medical Professional to have any tests or monitoring related to cancer, including but not limited to, PSA screenings, mammograms, colonoscopies and genetic* screenings, that have not been completed, for which test results have not been received or had abnormal test results where cancer has not been ruled out or results are inconclusive? Yes No
3. Experienced any of the following, for which medical advice, diagnosis or treatment has not yet been obtained: unexplained weight loss; a lump, growth or tumor in a breast or elsewhere; or a change in a mole? Yes No
4. Diagnosed with or treated for or are currently seeking treatment by a medical professional including surgery, radiation or chemotherapy for leukemia, Hodgkin's Disease, lymphoma, melanoma, sarcoma, myeloma, or any internal cancer? Yes No

Health questions *continued*

If any answers to questions in section C are "yes" the applicant is not eligible for Heart Attack or Stroke coverage.

C. Please answer the following questions if you or any person are applying for the Heart Attack or Stroke benefit.

Have you or any person applying for coverage:

1. Within the past 6 months, been treated for, or received medical advice for, or taken prescribed medication for uncontrolled high blood pressure? Yes No
2. Within the past 6 months received medical advice or consultation or had medical tests performed (including tests performed during a routine check-up) where the results were other than normal or are still pending? Yes No
3. Within the past 5 years, had or been advised to have: any form of heart surgery, or heart related surgery, coronary artery surgery; or angioplasty, pacemaker or defibrillator installed, or arteriogram ? Yes No
4. Within the past 5 years, received medical advice for, or ever taken prescribed medications for any disease (excluding high blood pressure), disorder or abnormality of the heart or circulatory system (which includes arteries, veins, lymphatic nodes and vessels)? Yes No
5. Within the past 5 years, received medical advice for, or taken prescribed medications for myocardial infarction or heart attack, stroke or transient ischemic attack (TIA)? Yes No

*The applicant is not required to answer any questions concerning genetic testing, but failure to do so may result in denial of coverage. Genetic test means a test of human DNA, RNA, mitochondrial DNA, chromosomes or proteins for the purpose of identifying genes, inherited or acquired genetic abnormalities, or the presence or absence of inherited or acquired characteristics in genetic material, which are associated with a predisposition to disease, illness, impairment or other disease processes. For the purpose of this section, the term genetic test shall not include tests given for drugs, alcohol, cholesterol, or HIV; any test for the purpose of diagnosing or detecting an existing disease process; any test performed due to the presence of symptoms, signs or other manifestation of a disease, illness, impairment; or other disease process or any test, that is taken as a biopsy, autopsy, or clinical specimen solely for the purpose of conducting an immediate clinical or diagnostic test that is not a test of DNA, RNA, mitochondrial DNA, chromosomes or proteins.

4. Replacement questions

| | | | |
|--|---------------|---------|--|
| Do you have any other health insurance in force? | | | <input type="radio"/> Yes <input type="radio"/> No |
| Type of coverage | Policy number | Company | |
| | | | |
| Type of coverage | Policy number | Company | |
| | | | |
| Is the policy being applied for intended to replace any other insurance? | | | <input type="radio"/> Yes <input type="radio"/> No |
| Type of coverage | Policy number | Company | |
| | | | |

5. Health history comments

Provide any additional information available regarding underwriting questions (diagnosis, dates, durations, medications, reasons for taking medications, dosages).

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6. Account information

Complete this section if you are requesting electronic funds transfer (EFT) for premium payment.

Include a voided check with the application.

Draft date cannot be on the 29th, 30th or 31st of the month. Requesting to have a draft date more than 15 days greater than the policy's paid to date will draft a month in advance.

This is an example of a personal check. A business check may be different.

For all other checks, use the nine-character bank routing number, which appears between the **||** symbols, usually at the bottom left corner of the check.

Proposed insured's name

Account owner name, if different than proposed insured's

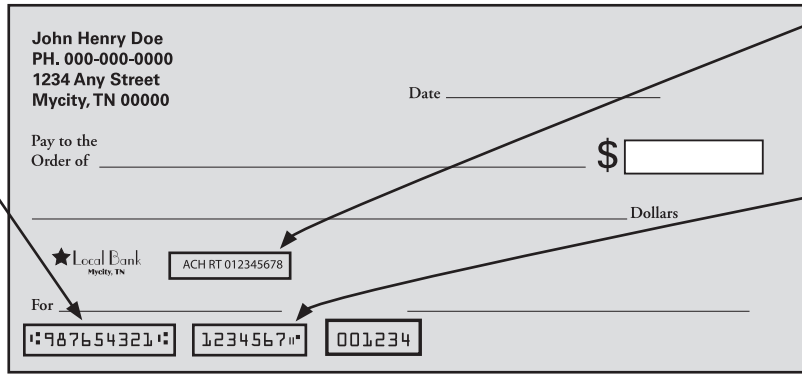
Financial institution name

Checking Savings

Routing number

Account number

Requested EFT draft date



For checks with an **ACH RT (Automated Clearing House Routing) number**, please use this number.

The **account number** is up to 17 characters long and appears next to the **||** symbol at the bottom of the check and usually to the right of the bank routing number.

7. Electronic funds transfer (EFT) authorization

I understand and accept these terms and conditions:

- We are authorized to withdraw funds periodically from your account to pay insurance premiums for the insured.
- If your financial institution does not honor an EFT request, we will NOT consider your premium paid.
- If your financial institution does not honor an EFT request, we may make a second attempt within five business days.
- We have the right to end EFT payments at any time and bill you directly either quarterly or less frequently for premiums due.
- Information as to each EFT charge will be provided by entry on your account statement or by any other means provided by your financial institution. You will not receive premium notices from us.
- If you want to cancel or change this authorization, you must contact us at least three business days before a scheduled withdrawal.
- Any refund of unearned premium will be made to the policy owner or the policy owner's estate.

Signature only required if the account owner is different than the proposed insured.

Signature of account owner

Date

X

8. Applicant

I hereby apply to Continental Life Insurance Company of Brentwood, Tennessee for a policy to be issued in reliance on my written answers to the questions on this application. I have read or had read to me the completed application and understand all statements and answers and certify that to the best of my knowledge and belief, they are true, complete and correctly recorded. I acknowledge that I have received an outline of coverage for the policy applied for, and if 65 years of age or older, *A Guide to Health Insurance for People with Medicare* and a Non-Duplication of Medicare Disclosure.

I agree (1) this application and any policy issued will constitute the entire contract of insurance and the Company will not be bound in any way by any statements, promises or information made or given by or to any agent or other person at any time unless the same is in writing and submitted to the Company at its Home Office and made a part of such contract. Only a Company Officer can make, modify or discharge contracts or waive any of the Company's rights or requirements and then only in writing; and (2) this application shall not be approved until the first premium is paid, there has been no change in my health as stated in the application and a policy has been issued by the Company.

I understand and agree that, if I choose to pay my premium by electronic funds transfer (EFT) from my checking or savings account, the terms and conditions of the EFT authorization in Section 7 of this application are accepted.

I understand that if any answers on this application are incorrect, incomplete or untrue, Continental Life Insurance Company of Brentwood, Tennessee has the right to adjust my premium, reduce my benefits or rescind the policy.

If accepted for coverage and requesting that the policy be delivered electronically by providing me access on the company's website, I understand and agree (1) to receive this insurance policy and related documents electronically, and (2) that I can obtain a paper copy of my policy at any time by requesting it from the company.

Caution: If your answers on this application are incorrect or untrue, the company has the right to deny benefits or rescind your policy.

| | |
|---------------------------------------|-------------|
| Applicant signature | Date signed |
| X | . |
| Spouse signature <i>If applicable</i> | Date signed |
| X | . |

9. Privacy notice

Although your application is our initial source of information, we may collect information including health history and medical records from persons other than you, and we may conduct a telephone interview with you. Continental Life Insurance Company of Brentwood, Tennessee, its affiliates, or its reinsurer(s) may also in certain circumstances release information collected by us to third parties without authorization from you. Upon written request, we will provide you with the information contained in your file. Medical information will be disclosed to you only through the medical professional you designate. Personal information may be collected from a person other than you. Such information collected by us or our representative may in certain circumstances be disclosed to a third party without authorization. A right of access and correction exists with respect to all personal information collected. A detailed notice of information practices is available to you upon request.

10. Producer compensation

When you purchase insurance from us, we pay compensation to the licensed agent, who represents us for such limited purposes as taking your insurance application, collecting your initial premiums and delivering your policy, and to any intermediaries through which the licensed agent works. This compensation may include commissions when a policy is purchased or renewed, and fees for marketing and administrative services and educational opportunities. The compensation may vary by the type of insurance purchased, or the particular features included with your policy. Additionally, some licensed agents and/or their intermediaries may also receive discounts on their own policy premiums and bonuses, and incentive trips or prizes associated with sales contests based on sales criteria, such as the overall sales volume of an agent or intermediary with our Companies, or for the percentage of completed sales. Intermediaries may also pay compensation directly to the licensed agent. If the licensed insurance agent can sell insurance policies from other insurance carriers, those carriers may pay compensation that differs from ours.

11. Agent

All information **must** be completed.

Please list any other medical or health insurance policies sold to the Proposed Insured.

1. List policies sold which are still in force

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•

2. List policies sold in the past 5 years which are no longer in force

•
•

I certify that:

- 1. I have accurately recorded the information supplied by the applicant.
2. The application was provided to the applicant to review and the applicant has been advised that any false statement or misrepresentation in the application may result in an adjustment of premium, reduction of benefits or rescission of the policy.
3. I have provided an outline of coverage for the policy applied for, and if 65 years of age or older, A Guide to Health Insurance for People with Medicare and a Non-Duplication of Medicare Disclosure to applicant prior to completing the application.

The writing number reflects where commissions will be paid.

Agent name Printed Writing number (agent or company)
Agent signature State license ID number (for FL only)
X
Phone E-mail

12. Agent request to split commissions

This section must be completed with this application in order to split commissions.

If this application results in an issued policy through Continental Life Insurance Company of Brentwood, Tennessee (CLI), the agents listed below have agreed to split the commissions earned on the policy.

- Both agents must be properly licensed and appointed with CLI in the policy's state of issue.
• Split commissions are calculated as a percentage of commissionable premium and will apply while the policy remains inforce.
• The percentage of the premium split can be for any amount but must be stated in whole numbers and total 100%. (For example, the percentage for the premium split can be from 1% to 99% but cannot be 0% or 100%.)
• Calculation of each agent's commissions are based on their respective CLI commission schedule.

Agent Information Print

Table with 3 columns: Agent Type, Writing number, Percentage. Rows for Writing Agent, Secondary Agent, and Additional Agent.

By signing this form, the writing agent agrees to split his/her commission with the secondary agent as indicated above.

Writing Agent Signature

X

13. Fraud warnings

Alabama: Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or who knowingly presents false information in an application for insurance is guilty of a crime and may be subject to restitution fines or confinement in prison, or combination thereof.

Arkansas and Louisiana and West Virginia: Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or knowingly presents false information on an application for insurance is guilty of a crime and may be subject to fines and confinement in prison.

Colorado: It is unlawful to knowingly provide false, incomplete, or misleading facts or information to an insurance company for the purpose of defrauding or attempting to defraud the company. Penalties may include imprisonment, fines, denial of insurance and civil damages. Any insurance company or agent of the insurance company who knowingly provides false, incomplete, or misleading facts or information to a policyholder or claimant for the purpose of defrauding or attempting to defraud a policyholder or claimant with regard to a settlement or award payable from insurance proceeds shall be reported to the Colorado Division of Insurance within the Department of Regulatory Agencies.

District of Columbia: It is a crime to provide false or misleading information to an insurer for the purpose of defrauding the insurer or any other person. Penalties include imprisonment and/or fines. In addition, an insurer may deny insurance benefits if false information materially related to a claim was provided by the applicant.

Florida: Any person who knowingly and with intent to injure, defraud, or deceive any insurer files a statement of claim or an application containing any false, incomplete, or misleading information is guilty of a felony of the third degree.

Kentucky: Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance containing any materially false information or conceals for the purpose of misleading, information concerning any fact material thereto commits a fraudulent insurance act, which is a crime.

Maine and Tennessee and Virginia and Washington: It is a crime to knowingly provide false, incomplete or misleading information to an insurance company for the purpose of defrauding the company. Penalties may include imprisonment, fines or a denial of insurance benefits.

Maryland: Any person who knowingly and willfully presents a false or fraudulent claim for payment of a loss or benefit or who knowingly and willfully presents false information in an application for insurance is guilty of a crime and may be subject to fines and confinement in prison.

Massachusetts: Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or knowingly presents false information in an application for insurance is guilty of a crime and may be subject to fines and confinement in prison.

New Jersey: Any person who includes any false or misleading information on an application for an insurance policy, is subject to criminal and civil penalties.

New Mexico: Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or knowingly presents false information on an application for insurance is guilty of a crime and may be subject to civil fines and criminal penalties.

Ohio: Any person who, with intent to defraud or knowing that he is facilitating a fraud against an insurer, submits an application or files a claim containing false or a deceptive statement is guilty of insurance fraud.

Oklahoma: Any person who knowingly, and with intent to injure, defraud or deceive any insurer, makes any claim for the proceeds of an insurance policy containing any false, incomplete or misleading information is guilty of a felony.

Oregon: Any person who knowingly, and with intent to defraud any insurance company or other person, files an application of insurance or statement of claim containing any materially false information or conceals, for the purpose of misleading, information concerning any fact material thereto, may be guilty of a fraudulent insurance act, which may be a crime, and may also be subject to civil penalties.

Pennsylvania: Any person who, knowingly and with intent to defraud any insurance company or other person files an application for insurance or statement of claim containing any materially false information or conceals, for the purpose of misleading, information concerning any fact material thereto, commits a fraudulent insurance act, which is a crime and subjects such person to criminal and civil penalties.



Continental Life Insurance Company of Brentwood, Tennessee

An Aetna Company

P.O. Box 14399
Lexington, KY 40512-9700

800-264-4000
aetnaseniorproducts.com
office hours 7:00 a.m. - 7:00 p.m. CST

Initial premium receipt

from Continental Life Insurance Company of Brentwood, Tennessee

Page 1 of 1

- Print clearly and use blue or black ink.
- Applicant keeps this receipt for their records.
- Be sure that all required sections of the application are completed. Any incomplete or missing information could delay processing of your application.

Initial premium receipt

| | |
|--|---|
| Applicant name <i>Printed</i> | Date of application <i>mm/dd/yyyy</i> |
| | |
| Electronic funds transfer (EFT) draft amount | Initial modal premium collected/drafted |
| \$ | \$ |
| Electronic funds transfer (EFT) draft date | |
| | |

This acknowledges receipt of the initial premium in connection with your application for a Continental Life Insurance Company of Brentwood, Tennessee Cancer and Heart Attack or Stroke Plus insurance policy.

| | |
|---------------------------|-------|
| Agent name <i>Printed</i> | Phone |
| | |

Signature of agent

X

- Payment will be refunded for any coverage not issued.
- A recorded telephone interview may be necessary as part of the underwriting on your application for insurance.
- All premium payments must be made payable to Continental Life Insurance Company of Brentwood, Tennessee.
- DO NOT make any check payable to the agent and do not leave the payee blank on the check.

A. If this payment equals the full, initial premium for the mode of premium payment selected by the applicant(s); and B. if the answers are true and correct in the application and if Continental Life Insurance Company of Brentwood, Tennessee issues a policy according to its rules, limits, and standards for the plan and amount applied for by the applicant(s); then this payment shall be applied to the payment of the first premium of the issued policy. No policy shall be effective until it has actually been issued by Continental Life Insurance Company of Brentwood, Tennessee.

**Thank you for choosing
Continental Life Insurance Company of Brentwood, Tennessee!**