



2024 ELITE PROGRAM - MED SUPP

CONQUER CHALLENGES TOGETHER WITH NASSAU

\$150K PREMIUM

You and a guest will be invited to join our senior leadership team for four days, including airfare, at the **Nassau Elite Retreat** in 2025.

\$25K PREMIUM

Unlock **dedicated underwriting support** to help address your questions and complete applications even faster.

5 CASES

Access a **new business case manager** to make submitting business a breeze.

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NASSAU ELITE 2024 PROGRAM

**WORKING HARDER
TO BE YOUR
CARRIER OF CHOICE**



Learn more
about Nassau

LET'S MAKE BOTH OUR SALES CLIMB

We can achieve great things together. Nassau's sales rose to a new high in 2023 thanks to our partnerships with producers like you. We plan to build on our success in 2024, with Elite producers contributing meaningfully to our goals.

Our entire team is ready to help you take your sales to the next level in 2024. We look forward to connecting with Elite producers frequently this year to ensure we're growing together.

Our product portfolio remains stronger than ever, backed by a team you can count on to deliver best-in-class service. We're always working harder to be your carrier of choice.

Regards,



TOM BUCKINGHAM
CHIEF GROWTH OFFICER

EXCLUSIVE MED SUPP BENEFITS

2024 Sales	5 Cases	\$25K Premium	\$150K Premium
New Business Case Manager	●	●	●
Dedicated Underwriting		●	●
Leadership Access			●
Elite Retreat Invitation			●

Sell Annuities?

\$1 of Med Supp annualized, placed premium equals 14 qualification credits for our annuity Nassau Elite program. Want to learn more about how Med Supp sales can help earn even more benefits? Call Eric, our dedicated, independent wholesaler, at 1-704-644-9411.

Important Details

Qualification period runs from Jan. 1, 2024 to Dec. 31, 2024. Placed premium excludes free looks and cancellations. Participants must have an active contract and be in good standing to receive incentives. Final qualification remains at the sole discretion of Nassau. Program details are subject to change at Nassau's discretion. Cases, premium, or credits may not be transferred to another appointed individual/agent. Some event expenses related to you (and your potential guests) that are associated with the Nassau Elite Producer Program may be taxable to you and reported on a 1099-NEC. You should consult your tax advisor if you have questions about the tax treatment related to any event-related expenses or your individual situation. Nassau is unable to substitute cash equivalent or awards in lieu of attendance. Only Medicare Supplement policies issued by the Company are eligible for this promotion.

For producer/agent use only. Not for use with the general public. Nassau medicare supplement insurance policies are issued by Nassau Life Insurance Company of Kansas, a subsidiary of Nassau Financial Group. Product availability varies by location and plan type is subject to change. This program and Nassau are not affiliated with or endorsed by the United States government or the federal Medicare program.