

The More You Sell the More You Earn With Anthem Blue Cross and Blue Shield Medicare Supplement Plans



This is a great time to build your business by offering Anthem Medicare Supplement plans. With thousands of people turning 65 every day, don't miss this opportunity to sell more and earn more!

Sell 3-4 Medicare Supplement Plans

Earn an Additional \$150 Bonus per Sale!

Sell 5-9 Medicare Supplement Plans

Earn an Additional \$200 Bonus per Sale!

Sell 10+ Medicare Supplement Plans

Earn an Additional \$250 Bonus per Sale!

**The Sell More/Earn More Medicare Supplement Bonus is available for
Ohio Enrollments with 2021 Effective Dates.***

Whether you're just getting started or have an extensive client list, selling our Medicare Supplement plans is a great way to grow your business.

**Ask us about how you can tap into this growing market today!
Contact your Regional Sales Managers or reach out to our Agent Services Team.
Call 1-800-633-4368 or email medicareagentsupport@anthem.com.**

***Program Rules:**

Bonus calculations are based on individual agent sales only. Sales are not cumulative at the agency level. All per sale bonus amounts are in addition to the standard broker compensation. All per sale bonus amounts are earned for Medicare Supplement enrollments for that particular month only. All per sale bonus amounts are noncumulative; each month is treated separately. Incentive is limited to new enrollees only and based upon approval of the policy. All incentives will be paid within ninety days from the end of the qualifying month. Anthem reserves the right to make all rules and determinations regarding the bonus program, and may modify or eliminate the program at any time without notice.

Anthem Blue Cross and Blue Shield is the trade name of: In Indiana: Anthem Insurance Companies, Inc. In Kentucky: Anthem Health Plans of Kentucky, Inc. In Missouri (excluding 30 counties in the Kansas City area): RightCHOICE® Managed Care, Inc. (RIT), Healthy Alliance® Life Insurance Company (HALIC), and HMO Missouri, Inc. RIT and certain affiliates administer non-HMO benefits underwritten by HALIC and HMO benefits underwritten by HMO Missouri, Inc. RIT and certain affiliates only provide administrative services for self-funded plans and do not underwrite benefits. In Ohio: Community Insurance Company. In Wisconsin: Blue Cross Blue Shield of Wisconsin (BCBSWI), underwrites or administers PPO and indemnity policies and underwrites the out of network benefits in POS policies offered by CompCare Health Services Insurance Corporation (CompCare) or Wisconsin Collaborative Insurance Corporation (WCIC). CompCare underwrites or administers HMO or POS policies; WCIC underwrites or administers Well Priority HMO or POS policies. Independent licensees of the Blue Cross and Blue Shield Association. Anthem is a registered trademark of Anthem Insurance Companies, Inc.



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**The Sell More/Earn More Medicare Supplement Bonus is available for
Kentucky Enrollments with 2021 Effective Dates.***

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FOR BROKER USE ONLY – NOT FOR MEMBER USE



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Earn an Additional \$150 Bonus per Sale!

Sell 5-9 Medicare Supplement Plans

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**The Sell More/Earn More Medicare Supplement Bonus is available for
Indiana Enrollments with 2021 Effective Dates.***

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Earn an Additional \$150 Bonus per Sale!

Sell 5-9 Medicare Supplement Plans

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Sell 10+ Medicare Supplement Plans

Earn an Additional \$250 Bonus per Sale!

**The Sell More/Earn More Medicare Supplement Bonus is available for
Missouri Enrollments with 2021 Effective Dates.***

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Sell 2-4 Medicare Supplement Plans

Earn an Additional \$150 Bonus per Sale!

Sell 5-9 Medicare Supplement Plans

Earn an Additional \$250 Bonus per Sale!

Sell 10+ Medicare Supplement Plans

Earn an Additional \$300 Bonus per Sale!

**The Sell More/Earn More Medicare Supplement Bonus is available for Connecticut
Plan G & N Enrollments with 3/1, 4/1, 5/1 and 6/1/21 Effective Dates.***

Whether you're just getting started or have an extensive client list, selling our Medicare Supplement plans is a great way to grow your business.

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Sell 2-4 Medicare Supplement Plans

Earn an Additional \$150 Bonus per Sale!

Sell 5-9 Medicare Supplement Plans

Earn an Additional \$250 Bonus per Sale!

Sell 10+ Medicare Supplement Plans

Earn an Additional \$350 Bonus per Sale!

**The Sell More/Earn More Medicare Supplement Bonus is available for Georgia
Plan G & N Enrollments with 3/1, 4/1, 5/1 and 6/1/21 Effective Dates.***

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Sell 3-4 Medicare Supplement Plans

Earn an Additional \$150 Bonus per Sale!

Sell 5-9 Medicare Supplement Plans

Earn an Additional \$200 Bonus per Sale!

Sell 10+ Medicare Supplement Plans

Earn an Additional \$250 Bonus per Sale!

**The Sell More/Earn More Medicare Supplement Bonus is available for
Wisconsin Enrollments with 2021 Effective Dates.***

Whether you're just getting started or have an extensive client list, selling our Medicare Supplement plans is a great way to grow your business.

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An Anthem Company

The More You Sell the More You Earn With Empire Blue Cross and Blue Shield Medicare Supplement Plans



This is a great time to build your business by offering Empire Medicare Supplement plans. With thousands of people turning 65 every day, don't miss this opportunity to sell more and earn more!

Take a Look at How Much More You Can Earn With the SELL MORE/EARN MORE Medicare Supplement Bonus!

Sell 5-9 Medicare Supplement Plans

Earn an **Additional \$50 Bonus** per Sale!

Sell 10+ Medicare Supplement Plans

Earn an **Additional \$100 Bonus** per Sale!

**The Sell More/Earn More Medicare Supplement Bonus is available for New York
Plan G & N Enrollments with 3/1, 4/1, 5/1 and 6/1/21 Effective Dates.***

Whether you're just getting started or have an extensive client list, selling our Medicare Supplement plans is a great way to grow your business.

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Call 1-800-633-4368 or email medicareagentsupport@anthem.com.**

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Services provided by Empire HealthChoice HMO, Inc. licensee of the Blue Cross and Blue Shield Association, an association of independent Blue Cross and Blue Shield plans.

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Sell 2-4 Medicare Supplement Plans	Earn an Additional \$75 Bonus per Sale!
Sell 5-9 Medicare Supplement Plans	Earn an Additional \$150 Bonus per Sale!
Sell 10-14 Medicare Supplement Plans	Earn an Additional \$250 Bonus per Sale!
Sell 15+ Medicare Supplement Plans	Earn an Additional \$350 Bonus per Sale!

**The Sell More/Earn More Medicare Supplement Bonus is available for Virginia
Enrollments with 3/1, 4/1, 5/1 and 6/1/21 Effective Dates.***

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Anthem Blue Cross and Blue Shield is the trade name of Anthem Health Plans of Virginia, Inc. trades as Anthem Blue Cross and Blue Shield, and its affiliate HealthKeepers, Inc. trades as Anthem HealthKeepers providing HMO coverage, and their service area is all of Virginia except for the City of Fairfax, the Town of Vienna, and the area east of State Route 123.. Independent licensee of the Blue Cross and Blue Shield Association. Anthem is a registered trademark of Anthem Insurance Companies, Inc.



An Anthem Company

Great News for Brokers in Arizona!

We have extended our Medicare Supplement bonus through August effective dates. Earn even more by selling our plans!



If you're not selling Amerigroup's NEW Medicare Supplement Plans - It's time to start! We have an **exciting limited time opportunity** for you to earn more when you sell our Medicare Supplement plans with **effective dates through August 2021!***

Amerigroup is part of Anthem, Inc., one of the nation's leading health benefits companies!

How Does it Work?

- You'll earn **\$200** for **EVERY** approved Medicare Supplement plan you sell!
- There's no production minimum and No Limit to bonus payouts.

For Example: If you **sell 50 Medicare Supplement Plans** during qualifying months, you'll **earn a \$10,000 BONUS!**

Program Rules:

- Each month's bonus is paid separately.
- All per sale bonus amounts are in addition to the standard broker compensation.

And remember! **ALL of our Medicare Supplement plans include Silver Sneakers and many have competitive rates, especially for your clients aging-in to Medicare!** The Silver Sneakers Fitness Program offers eligible Modernized Amerigroup Medicare Supplement members a Basic Membership with access to over 13,000 locations nationwide at no extra cost!**

So don't wait! It's time to take advantage of this limited time opportunity to make more money selling Amerigroup Medicare Supplement Plans!

Need more information or have questions? Contact your Regional Sales Manager. Our Medicare Agent Support team is also available to answer your questions. Email medicareagentsupport@anthem.com or call 1-855-277-6065.

We appreciate your continued support!

* Incentive is limited to new enrollees only-and based upon approval of the policy. All incentives will be paid within ninety days of the end of the bonus period. Amerigroup reserves the right to make all rules and determinations regarding the bonus program, and may modify or eliminate the program at any time without notice. For more detailed information on the bonus program, please contact your Regional Sales Manager.

**SilverSneakers® is a value-added program. It is not insurance and not part of the Medicare Supplement insurance plans. It can be changed or withdrawn at any time.

Coverage is provided by Amerigroup Insurance Company.



Indy Health Insurance Company
7401 Metro Blvd
Suite 625
Edina, MN 55439
Ph: (800)799-0927 Fax: (888) 824-6504

UPDATES for Indy Health Insurance Company Network Pharmacies

Effective 3/23/2021, Indy Health Insurance Company entered into a mutual termination with CMS (Centers for Medicare and Medicaid). As part of this termination process, members have been retroactively enrolled into Medicare's Part D LI-NET program administered by Humana (LI-NET) with an effective date of 3/1/2021. **Effective immediately**, members will obtain prescriptions **through LI-NET instead of Indy Health**.

What do I need to know to help my patients who need prescriptions?

- Members who need prescriptions can have those prescriptions filled through LI-NET
 - Member information will be updated in the CMS database pharmacies use to reflect they are now with LI-NET
- Members should do the following:
 - Watch for more information about their temporary drug coverage from Medicare's LI-NET Program. LI-NET will contact the member with information about this temporary drug coverage, including benefits and costs. They can also call LI-NET at 1-800-783-1307.
 - Members can choose and join a new Medicare drug plan any time between now and July 31, 2021. Their new coverage can start as early as the month after they elect a new plan (Members can choose now for an April 1st, 2021 effective date). They can call 1-800-MEDICARE (1-800-633-4227) or visit Medicare.gov to choose a new plan. TTY users can call 1-877-486-2048.
 - If members paid out-of-pocket for medications from March 1 to March 24, please rebill the prescription to LI-NET and refund the member the difference in what they paid.
 - If the pharmacy is unable to rebill the prescription to LI-NET, the member can ask for reimbursement through LI-NET. Patients should complete, print and mail the Direct Member Reimbursement (DMR) Form located at Humana.com/LINET. Patients can find this form at the bottom of the page under "Resources for beneficiaries".
- Both Indy Health Insurance Company and CMS will provide member notification about the contract terminating and the members' ability to select a new plan

Have questions?

Pharmacies can call LI-NET at 1-800-783-1307 with any questions.



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Sell 2-4 Medicare Supplement Plans

Earn an Additional \$150 Bonus per Sale!

Sell 5-9 Medicare Supplement Plans

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Sell 10+ Medicare Supplement Plans

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Great News for Brokers in California!

We have extended our Medicare Supplement bonus through August effective dates. Earn even more by selling our plans!



If you're not selling **Anthem Blue Cross Medicare Supplement Plans** - It's time to start! We have an exciting **limited time opportunity for you to earn more when you sell our Medicare Supplement plans with effective dates through August 2021!***

How does it work?

- You'll earn **\$200** for **EVERY** approved Medicare Supplement plan you sell!
- There's no production minimum and **No Limit** to bonus payouts.

For Example: If you sell 50 Medicare Supplement Plans during qualifying months, you'll earn a \$10,000 BONUS!

Program Rules:

- Each month's bonus is paid separately.
- All per sale bonus amounts are in addition to the standard broker compensation

And remember! ALL of our Medicare Supplement plans include Silver Sneakers and many have competitive rates, especially for your clients aging-in to Medicare! The Silver Sneakers Fitness Program offers eligible Modernized Anthem Medicare Supplement members a Basic Membership with access to over 13,000 locations nationwide. At no extra cost!**

So don't wait! It's time to take advantage of this limited time opportunity to make more money selling Anthem Medicare Supplement Plans!

Need more information or have questions? Contact your Regional Broker Sales Manager or email Medicare Agent Services at medicareagentsupport@anthem.com or call 1-888-209-7839.

We appreciate your continued support!

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**SilverSneakers® is a value-added program. It is not insurance and not part of the Medicare Supplement insurance plans. It can be changed or withdrawn at any time.

Anthem Blue Cross is the trade name of Blue Cross of California. Anthem Blue Cross and Anthem Blue Cross Life and Health Insurance Company are independent licensees of the Blue Cross Association.

Great News for Brokers in Colorado!

We have extended our Medicare Supplement bonus through August effective dates. Earn even more by selling our plans!



If you're not selling **Anthem Blue Cross and Blue Shield Medicare Supplement Plans** - It's time to start! We have an exciting **limited time opportunity for you to earn more when you sell our Medicare Supplement plans with effective dates through August 2021!***

How does it work?

- You'll earn **\$200** for **EVERY** approved Medicare Supplement plan you sell!
- There's no production minimum and **No Limit** to bonus payouts.

For Example: If you sell 50 Medicare Supplement Plans during qualifying months, you'll earn a \$10,000 BONUS!

Program Rules:

- Each month's bonus is paid separately.
- All per sale bonus amounts are in addition to the standard broker compensation

And remember! ALL of our Medicare Supplement plans include Silver Sneakers and many have competitive rates, especially for your clients aging-in to Medicare! The Silver Sneakers Fitness Program offers eligible Modernized Anthem Medicare Supplement members a Basic Membership with access to over 13,000 locations nationwide. At no extra cost!**

So don't wait! It's time to take advantage of this limited time opportunity to make more money selling Anthem Medicare Supplement Plans!

Need more information or have questions? Contact your Regional Broker Sales Manager or email Medicare Agent Services at medicareagentsupport@anthem.com or call 1-800-633-4368.

We appreciate your continued support!

*Incentive is limited to new enrollees only-and based upon approval of the policy. All incentives will be paid within ninety days of the end of the bonus period. Anthem reserves the right to make all rules and determinations regarding the bonus program, and may modify or eliminate the program at any time without notice. For more detailed information on the bonus program, please contact your Regional Sales Manager.

**SilverSneakers® is a value-added program. It is not insurance and not part of the Medicare Supplement insurance plans. It can be changed or withdrawn at any time.

Anthem Blue Cross and Blue Shield is the trade name of Rocky Mountain Hospital and Medical Service, Inc. HMO products underwritten by HMO Colorado, Inc. Independent licensees of the Blue Cross and Blue Shield Association. Anthem is a registered trademark of Anthem Insurance Companies, Inc.

Great News for Brokers in Nevada!

We have extended our Medicare Supplement bonus through August effective dates. Earn even more by selling our plans!



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An Anthem Company

Great News for Brokers in Texas!

We have extended our Medicare Supplement bonus through August effective dates. Earn even more by selling our plans!



If you're not selling Amerigroup's NEW Medicare Supplement Plans - It's time to start! We have an **exciting limited time opportunity** for you to earn more when you sell our Medicare Supplement plans with **effective dates through August 2021!***

Amerigroup is part of Anthem, Inc., one of the nation's leading health benefits companies!

How Does it Work?

- You'll earn **\$200** for **EVERY** approved Medicare Supplement plan you sell!
- There's no production minimum and No Limit to bonus payouts.

For Example: If you **sell 50 Medicare Supplement Plans** during qualifying months, you'll **earn a \$10,000 BONUS!**

Program Rules:

- Each month's bonus is paid separately.
- All per sale bonus amounts are in addition to the standard broker compensation.

And remember! **ALL of our Medicare Supplement plans include Silver Sneakers and many have competitive rates, especially for your clients aging-in to Medicare!** The Silver Sneakers Fitness Program offers eligible Modernized Amerigroup Medicare Supplement members a Basic Membership with access to over 13,000 locations nationwide at no extra cost!**

So don't wait! It's time to take advantage of this limited time opportunity to make more money selling Amerigroup Medicare Supplement Plans!

Need more information or have questions? Contact your Regional Sales Manager. Our Medicare Agent Support team is also available to answer your questions. Email medicareagentsupport@anthem.com or call 1-855-277-6065.

We appreciate your continued support!

* Incentive is limited to new enrollees only-and based upon approval of the policy. All incentives will be paid within ninety days of the end of the bonus period. Amerigroup reserves the right to make all rules and determinations regarding the bonus program, and may modify or eliminate the program at any time without notice. For more detailed information on the bonus program, please contact your Regional Sales Manager.

**SilverSneakers® is a value-added program. It is not insurance and not part of the Medicare Supplement insurance plans. It can be changed or withdrawn at any time.

Coverage is provided by Amerigroup Insurance Company.