

You can feel good offering WellCare to your clients

Our Medicare Advantage plans offer affordable coverage and valuable benefits in one package with the extra help your Medicare beneficiaries need to meet the challenges in their daily lives.

Our Brands



Begin the contracting process today:

Contact your FMO
or visit WellCare.com/Producers



Offer MORE

WellCare at a Glance:*

6.3 million
Medicare and
Medicaid
members
nationwide.



659,000
contracted
providers
nationwide.



68,000
pharmacies
in-network



Medicare Advantage plans in
22 states.



Part D Prescription Drug plans in all
50 states and Washington D.C.

Medicaid plans in **13 states.**



35k contracted agents nationwide

Options. Choices. Savings.



Discover the value of Medicare Advantage

Today, more than 18.5 million Americans, roughly 1 in 3 of all Medicare beneficiaries, are enrolled in a Medicare Advantage plan.¹

Why WellCare for your Medicare Beneficiaries

We promise our members “A Better You.” We offer choices in high-quality coverage and valuable benefits so they can make good decisions about their overall health and well-being. Many of our plans offer \$0 premiums and \$0 co-pays plus other great benefits like:



Dental, vision and hearing



Transportation



Over-the-counter health items



Fitness membership

Going Beyond Healthcare

We understand the overall well-being of our members is vital to good health. For nearly three decades, we've been in our communities working to help improve quality of life. These efforts are part of the reason Fortune magazine named WellCare a 2018 Most Admired Company.

¹CMS Monthly Enrollment Files, April 2017.

Put people on the path to better health and earn first year and residual income.

Get agent tools designed to help you succeed

- ✓ **Enrollment App** – Submit enrollment applications anytime, from anywhere on your Android or IOS device.
- ✓ **Local Market Support** - local offices with District Sales Managers, Sales Assistants, and Marketing Outreach Specialists offer you real-time support.
- ✓ **Agent Connect** - online portal to check application status, monitor your book of business, and communicate with WellCare.
- ✓ **PURL** - When Medicare beneficiaries use your personalized URL to enroll in a WellCare plan, you get commissions for the non-agent-assisted enrollment.
- ✓ **Annual Training Requirements** – All training is offered online, and WellCare offers a \$50 discount for AHIP training when using the co-branded link www.ahipmedicaretraining.com/clients/wellcare/1099

Offer more options to grow your business

HMO – Health and drug coverage with predictable co-pays

PPO – Flexibility to visit out-of-network providers

PFFS – Visit any Medicare-participating provider that accepts plans' payment terms

C-SNP – For chronic conditions - Diabetes, Cardiovascular Disorders, and Chronic Heart Failure

D-SNP – More coverage for those with Medicare and Medicaid

PDP – Stand-alone prescription drug coverage

Explore your compensation package

We offer the maximum fair-market-value compensation allowable per CMS. Become an Independent Agent with WellCare and expand your MA/MAPD portfolio!

Plus receive weekly advanced commissions and lifetime renewals!

All of this means a better agent experience for you. START NOW

For information on how to join the WellCare team, please contact your FMO or visit WellCare.com/Producer.