

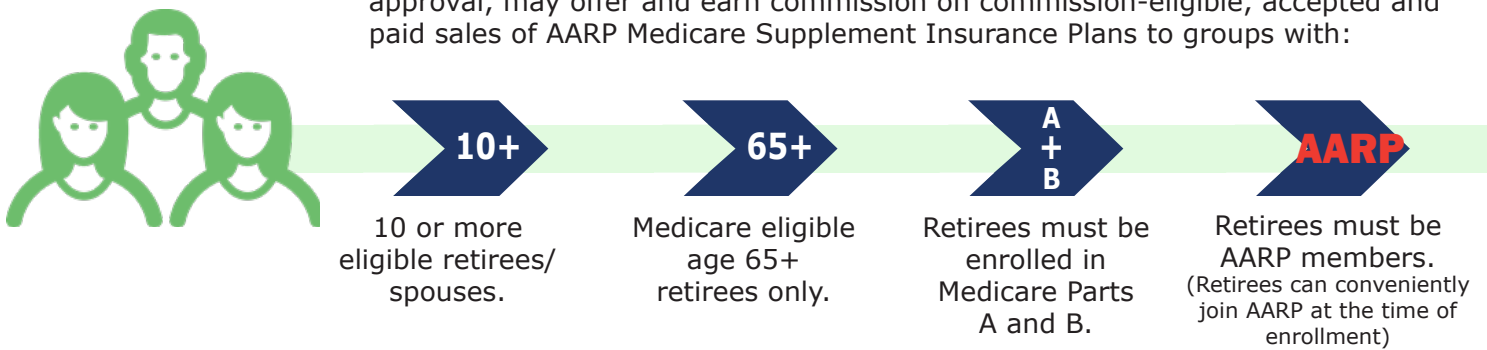
DID YOU KNOW

About

Agent-Directed Group Retiree Sales?

Don't miss the opportunity to offer AARP® Medicare Supplement Insurance Plans, insured by UnitedHealthcare® Insurance Company, to employer, municipality, union and school district retirees!

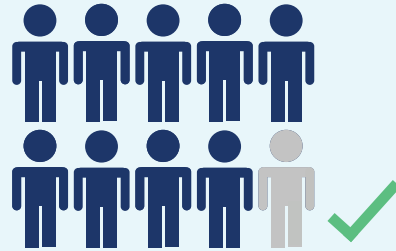
Through **Agent-Directed Group Retiree Sales**, agents, with UnitedHealthcare approval, may offer and earn commission on commission-eligible, accepted and paid sales of AARP Medicare Supplement Insurance Plans to groups with:



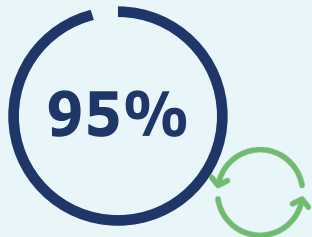
Why UnitedHealthcare?



of insured members surveyed say they are **satisfied with their plan**¹



9 out of 10 insured members surveyed would **recommend their plan to friends or family**¹



of active AARP Medicare Supplement Insurance Plan members **currently renew their plans**²

More than



groups have chosen AARP Medicare Supplement Insurance Plans for thousands of their retirees over the **past 25 years***



Group retirees may receive **free AARP membership**

Advantages and Benefits



Group Administrators

- Ease of administration
- Streamlined enrollment process
- Competitive rates in many states
- Affordable pricing for any company budget
- Customized contribution levels
- List bill support for groups that subsidize
- Various billing arrangements
- Personalized transition planning and implementation



Retirees

- No networks – visit any provider that accepts Medicare patients
- Multiple plan options
- Plans go with the retiree anywhere in the U.S.
- Guaranteed renewable³
- 98% of claims are processed within 10 business days with no claim forms needed²
- Value-added services, including vision and hearing discounts and more⁴

Ready to Get Started?

- 1 Become familiar with Agent-Directed Group Retiree Sales and download presentations and materials available on the UnitedHealthcare Toolkit.
- 2 Identify, receive approval from UnitedHealthcare, then approach the Group.
- 3 Follow the Sales and Onboarding Process found in the Program Guidelines.



For assistance at any time during this process, please contact your **UnitedHealthcare Regional Sales Director** for AARP Medicare Supplement Insurance Plans or email AgentGroupSales@uhc.com.

Want to Learn More?



Access the following website for Agent-Directed Group Retiree Sales information:

www.medsuppagentgroupsales.com.



Join an upcoming Training Session available on the

National Training Calendar on Jarvis.

*Based on internal company data, 2020.

¹ From a report prepared for UnitedHealthcare Insurance Company by Gongos, Inc., "Medicare Supplement Plan Satisfaction Posted Questionnaire," March 2019. To request a copy of the full report visit www.uhcmedsupstats.com or call 1-800-523-5800.

² From a report prepared for UnitedHealthcare Insurance Company by Gongos, Inc. entitled "Substantiation of Advertising Claims Concerning AARP Medicare Supplement Insurance Plans," June 2019. To request a copy of the full report, visit www.uhcmedsupstats.com or call 1-800-523-5800.

³ Plans are guaranteed renewable as long as premiums are paid when due and there has been no material misrepresentation on the application.

⁴ These are additional insured member services apart from the AARP Medicare Supplement Insurance Plan benefits, are not insurance programs, are subject to geographical availability, and may be discontinued at any time.

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