

HOW TO DO BUSINESS GUIDE HEARTLAND NATIONAL



SENIOR MARKETING
SPECIALISTS

Website: www.heartlandagent.com

Agent Services: 833-964-4555

Customer Service phone number: 888-616-0015

Medicare Supplement Underwriting: (For health interviews, please allow 24hrs after submission) 800-875-9075

New Business Fax: 833-671-8870

Customer Service Fax: 336-900-2078

New Business Mailing Address:

PO Box 11903

Winston-Salem, NC 27116

New Business Overnight:

Heartland National Life

4964 University Pkwy, Ste. 203

Winston-Salem, NC 27106

First Time Logging in:

1. Follow instructions from your Welcome Letter from Heartland

To Submit Business through E-app:

1. Log into the [Agent Portal](#).
2. Click on the blue **Medicare Supplement eApp** in the **Quick Links**.
3. Click on the yellow **Run Quote** under **Medicare Supplement**.
4. When **Quote Search** appears, fill in the applicant's information and click **Get Quote**.

To Check Commissions:

1. Log into the [Agent Portal](#)
2. Click on **Commissions** to see **EFT payments** and **Monthly Statements**.

To Check Business:

1. Log into the [Agent Portal](#)
2. Click on the **Recent Business** tab in the middle of the page.

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801 Gray Oak Drive, Columbia, MO 65201 | (800) 689-2800 | www.smsteam.net

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3. You can also search for a policy by typing in the Policy Holder's name or Policy Number in the **Policy Search** box.

For questions, please call Senior Marketing Specialists at 800-689-2800.